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# UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

In re

: Chapter 11

THE GREAT ATLANTIC & PACIFIC TEA:

COMPANY, INC., et al.,

Debtors. 1

Debtors. 1

(Joint Administration Pending):

# DECLARATION OF CHRISTOPHER W. MCGARRY PURSUANT TO RULE 1007-2 OF THE LOCAL BANKRUPTCY RULES FOR THE SOUTHERN DISTRICT OF NEW YORK

I, Christopher W. McGarry, make this declaration under 28 U.S.C. § 1746:

1. I am the Chief Restructuring Officer ("CRO") of The Great Atlantic & Pacific Tea Company, Inc. ("Great Atlantic") and its affiliated debtors and debtors in possession in the above-captioned chapter 11 cases (collectively, the "Debtors" or "A&P"). I

The Debtors in these chapter 11 cases, along with the last four digits of each Debtor's federal tax identification number, are as follows: 2008 Broadway, Inc. (0986); The Great Atlantic & Pacific Tea Company, Inc. (0974); A&P Live Better, LLC (0799); A&P Real Property, LLC (0973); APW Supermarket Corporation (7132); APW Supermarkets, Inc. (9509); Borman's, Inc. (9761); Delaware County Dairies, Inc. (7090); Food Basics, Inc. (1210); Kwik Save Inc. (8636); McLean Avenue Plaza Corp. (5227); Montvale Holdings, Inc. (6664); Montvale-Para Holdings, Inc. (2947); Onpoint, Inc. (6589); Pathmark Stores, Inc. (9612); Plainbridge LLC (5965); Shopwell, Inc.(3304); Super Fresh Food Markets, Inc. (2491); The Old Wine Emporium of Westport, Inc. (0724); Tradewell Foods of Conn., Inc. (5748); and Waldbaum, Inc. (8599). The international subsidiaries of The Great Atlantic & Pacific Tea Company, Inc. are not debtors in these chapter 11 cases. The location of the Debtors' corporate headquarters is Two Paragon Drive, Montvale, New Jersey 07645.

was appointed as the CRO on July 19, 2015. As CRO, I report and provide strategic business advice to A&P's Board of Directors and Chief Executive Officer in connection with the Debtors' chapter 11 cases, and am responsible for carrying out the Debtors' chapter 11 strategy and objectives described herein.

- 2. On the date hereof (the "Commencement Date"), the Debtors each commenced with this court (the "Court") a voluntary case under chapter 11 of title 11 of the United States Code (the "Bankruptcy Code"). I am knowledgeable and familiar with the Debtors' day-to-day operations, business and financial affairs, books and records, and the circumstances leading to the commencement of these chapter 11 cases (the "Chapter 11 Cases"). I have been an A&P executive since 2006. I was a member of A&P's management team during its prior chapter 11 case filed on December 12, 2010 (the "2010 Cases").
- 3. Except as otherwise indicated herein, the facts set forth in this Declaration are based upon my personal knowledge, my review of relevant documents, information provided to me by employees working under my supervision, or my opinion based upon my experience, knowledge, and information concerning the Debtors' operations and the supermarket industry. If called upon to testify, I would testify competently to the facts set forth in this Declaration.
- 4. This Declaration is submitted pursuant to Rule 1007-2 of the Local Bankruptcy Rules for the Southern District of New York (the "Local Rules") for the purpose of apprising the Court and parties in interest of the circumstances that compelled the commencement of these Chapter 11 Cases and in support of the motions and applications that the Debtors have filed with the Court, including the "first-day motions" (the "First-Day Pleadings"). I am authorized to submit this Declaration on behalf of the Debtors.

5. Section I provides an overview of the Debtors and these Chapter 11 Cases. Section II describes the Sale Strategy (defined below). Section III describes the circumstances that compelled the commencement of the Chapter 11 Cases. Section IV describes the Debtors' businesses. Section V describes the Debtors' capital structure. Section VI provides a summary of the First Day Pleadings and factual bases for the relief requested therein. Section VII identifies the attached schedules of information required by Local Rule 1007-2.

# I. Overview<sup>2</sup>

- 6. The Debtors are one of the nation's oldest leading supermarket and food retailers, operating approximately 300 supermarkets, beer, wine, and liquor stores, combination food and drug stores, and limited assortment food stores across six Northeastern states. The Debtors' primary retail operations consist of supermarkets operated under a variety of well-known trade names, or "banners," including A&P, Waldbaum's, SuperFresh, Pathmark, Food Basics, The Food Emporium, Best Cellars, and A&P Liquors. The Debtors currently employ approximately 28,500 employees, over 90% of whom are members of one of twelve local unions whose members are employed by the Debtors under the authority of 35 separate collective bargaining agreements (collectively, the "CBAs"). As of February 28, 2015, the Debtors reported total assets of approximately \$1.6 billion and total liabilities of approximately \$2.3 billion.
- 7. The Debtors have commenced these Chapter 11 Cases to implement a comprehensive asset sales strategy (the "Sale Strategy"). The Sale Strategy is the foundation of these Chapter 11 Cases and is critical to maximizing recoveries for all creditors and preserving thousands of jobs. Following an unsuccessful merger and acquisition process in 2014, the

<sup>&</sup>lt;sup>2</sup> Capitalized terms used but not defined in this overview section shall have the meanings assigned to them below.

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Debtors have refinanced their credit facilities and undertaken a strategic review process to find the best path forward to save jobs and maximize value. Since March 2015, the Debtors' board and management, with the assistance of the Debtors' advisors, have been actively engaged in an extensive strategic review process to identify various alternatives for the Debtors' businesses, including exploring the sale of assets. In that regard, Evercore Group LLC, the Debtors' investment bankers, actively marketed the Debtors' stores for going concern sales in an organized prepetition bidding process, contacting over 30 potential buyers, including strategic and financial buyers (the "Tier I Sale Process").

- 8. The Debtors received 8 bids as part of the Tier I Sale Process and, after extensive negotiations with the bidders and deliberations with their advisors, have entered into three stalking horse asset purchase agreements (collectively, the "APAs"). The stalking horse bids provide for the going concern sale of 120 stores, which employ 12,500 employees, for an aggregate purchase price of almost \$600 million (the "Stalking Horse Bids"). The Stalking Horse Bids are each subject to higher or better offers in accordance with the global bidding procedures described below. The Debtors are continuing to engage with other interested parties as part of the sale process and expect to enter into many transactions for the sale of additional stores on a going concern basis during these Chapter 11 Cases.
- 9. Although the Tier I Sale Process has so far been successful, the Debtors' strategic review process and the sale process have also confirmed to the Debtors' that their businesses are not sustainable over the long term under the current cost structure. No bidder has been willing to assume the Debtors' liabilities—in particular, the Debtors' substantial labor and pension obligations—in connection with a purchase of the Debtors' stores. To the contrary, the stalking horse bidders and all other bidders in the Tier I Sale Process conditioned their purchase

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of the Debtors' assets free and clear of all liabilities, such as liabilities arising under or related to the Debtors' collective bargaining agreements, including the multi-employer contribution and withdrawal liabilities relating thereto. That being said, the Stalking Horse Bids all contemplate negotiating with the Debtors' unions to reach agreements for employment with affected employees. The Debtors are hopeful that consensual agreements may be reached with affected unions.

- 10. Given these and other considerations, the Debtors have concluded in the exercise of their business judgment and as fiduciaries for all of the Debtors' stakeholders that the best and only viable path to maximize the value of their business and preserve thousands of jobs is a strategic chapter 11 filing to facilitate sales free and clear of liabilities. It is the Debtors' judgment that if the Debtors cannot achieve free and clear sales within the required time periods prescribed by the APAs and the debtor-in-possession financing agreement described below, all of the value that has been created and preserved through the Debtors' prepetition strategic review and marketing process will be destroyed, and the Debtors will be left with no choice but to liquidate their business in a fire sale and piecemeal fashion.
- 11. The Sale Strategy has been developed with great care, thought and planning. Unlike other retail businesses whose demise is predetermined even before a chapter 11 filing, the Debtors have developed the Sale Strategy to drive value and offer the best opportunity to preserve as many jobs and accomplish as many going concern sales of their stores as possible. To that end, the Debtors have secured a fully-committed Junior Lien DIP Facility (the "Junior Lien DIP Facility") in the amount of \$100 million from Fortress Credit Group ("Fortress").

- 12. The Junior Lien DIP Facility is the result of the Debtors' robust prepetition marketing efforts and negotiations with various potential lenders, and contains competitive terms that are favorable to the company and its creditors. Accordingly, subject to Court approval, the Debtors expect to soon have approximately \$50 million in bank cash available on their balance sheet and approximately \$50 million in additional borrowing capacity upon entry of an interim order approving the Junior Lien DIP Facility, and an additional \$50 million upon entry of a final order approving the Junior Lien DIP Facility (such interim and final orders, the "DIP Orders"). The Junior Lien DIP Facility, together with the consensual use of cash collateral, should provide the Debtors with sufficient liquidity to implement the Sale Strategy in an orderly and value-maximizing manner.
- 13. While the Junior Lien DIP Facility provides the liquidity needed to carry out the Sale Strategy, it cannot be emphasized enough that time is of the essence. Given the significant costs associated with continued operations that are described more fully below, the Junior Lien DIP Facility imposes strict milestones (the "DIP Milestones") on the Debtors to accomplish various objectives in a prompt and timely manner. In particular:
  - within 10 days of the Commencement Date, the Debtors must file a motion to reject the 25 stores that are cash flow negative and have no real estate value (the "**Initial Closing Stores**");
  - within 20 days of the Commencement Date, the Debtors must file a motion (the "Sale Motion") seeking entry of an order (the "Bidding Procedures Order") approving bidding and auction procedures in connection with the sale of the Debtors stores (with a minimum value of \$275 million (excluding inventory and scripts) (the "363 Sales");
  - within 45 days of the Commencement Date, the Court must have entered the Bidding Procedures Order;
  - within 60 days of the Commencement Date, the Debtors must vacate premises of each of the Initial Closing Stores;

- On or before October 15, 2015, the Court shall have entered orders approving the 363 Sales (with a minimum value of \$275 million (excluding inventory and scripts) (the "Sale Orders"); and
- On or before October 30, 2015, the Debtors shall have consummated the 363 Sales, pursuant to a purchase agreement entered into among the Debtors and the winning bidder(s) at the auctions.
- 14. In addition to the DIP Milestones set forth above, the DIP financing is conditioned on the modification of the Debtors' CBAs. Specifically, the Junior Lien DIP Facility requires that, within 30 days of the Commencement Date, the Debtors must reach agreements with their collective bargaining units, including the collective bargaining units applicable to the Initial Closing Stores, to implement store closing programs and other accommodations needed to facilitate the Sale Strategy. To the extent the Debtors and the unions do not reach agreement on these modifications within the requisite time frame, the Junior Lien DIP Facility requires the Debtors to file a motion for temporary relief from the Court pursuant to section 1113(e) of the Bankruptcy Code and to obtain entry of an order authorizing such relief within 45 days of the Commencement Date.
- 15. Additionally, on or prior to the date of the entry of any Sale Order, the Debtors shall either (i) have reached agreements in good faith with representatives of their collective bargaining units for relief from CBAs applicable to personnel of the stores subject to such sale, or (ii) shall have obtained entry of an order by the Court authorizing relief pursuant to section 1113(c) of the Bankruptcy Code.
- 16. The Debtors are acutely aware that their businesses have been built not only on the quality of the products they provide to consumers, but also on the service and shopping experience delivered to their customer base, none of which would be possible without the dedication of their employees. The Debtors have proudly employed thousands of individuals in communities across the Northeast and the United States for more than 150 years and do not

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take lightly the fact that these employees and their families will bear a significant burden of these Chapter 11 Cases. Indeed, since the 2010 Cases, the Debtors have sought, and they will continue to seek, solutions where possible to mitigate the burden on the employees and preserve as many jobs as possible. The Debtors are committed to engaging in direct and comprehensive negotiations with their unions and hope to achieve a consensual outcome with respect to the CBAs.

17. It is imperative that the parties cooperate with one another and that negotiations be conducted as expeditiously as possible. While the Debtors are committed to pursuing consensual resolutions with their unions where possible, if consensual resolutions cannot be quickly achieved within the required deadlines imposed by the DIP Milestones and the APAs, the Debtors will be required to commence proceedings under sections 1113 and 1114 of the Bankruptcy Code to seek authority to implement both temporary and permanent modifications to the CBAs on a unilateral basis. The Debtors believe that all constituents, including the employees, will benefit from this chapter 11 proceeding over a fire sale liquidation and, as a result, must maintain the timeline presented to achieve the necessary relief and maximize value for all stakeholders.

# II. The Sale Strategy

18. Generally, the Sale Strategy consists of: (i) the sale of core stores on a going concern basis through an auction and sale process pursuant to section 363 of the Bankruptcy Code led by the Stalking Horse Bids (subject to higher or better offers), (ii) the going concern sale or rationalization of other stores and non-core assets on an ad hoc basis, and (iii) the orderly wind-down of certain stores that a potential strategic buyer has not expressed

interest in acquiring, including the immediate closure of approximately 25 stores that have negative profitability and negative lease value.

- 19. The Sale Strategy and the procedures developed by the Debtors, in consultation with their advisors and primary stakeholders, are intended to provide the Debtors flexibility to allow for the potential sale of additional stores on a going concern basis for the highest and best value available. As noted, the Sale Strategy must be implemented quickly and efficiently to maximize value.
- 20. To implement the Sale Strategy in an optimal manner, the Debtors will file three motions designed to permit a flexible and expeditious sale process:
  - Motion of Debtors Pursuant to 11 U.S.C. §§ 105, 363 and 365 and Fed. R. Bankr. P. 2002, 6004 and 6006 for Approval of: (I)(A) Global Bidding Procedures, (B) Bid Protections, (C) Form and Manner of Notice of Sale Transactions and Sale Hearing, and (D) Assumption and Assignment Procedures; and (II)(A) Purchase Agreements, (B) Sale of Certain of the Debtors' Assets Free and Clear of Liens, Claims, Interests and Encumbrances, and (C) Assumption and Assignment of Certain Executory Contracts and Leases (the "Tier I Global Sales Motion");
  - Motion of Debtors Pursuant to 11 U.S.C. §§ 105, 363 and 365 and Fed. R. Bankr. P. 2002, 6004 and 6006 for Approval of Global Sale and Lease Rationalization Procedures (the "Tier II Procedures Motion");
  - Motion of Debtors Pursuant to 11 U.S.C. §§ 105, 363, 365 and 554 for Approval of (I) Global Procedures for (A) Store Closings, (B) the Expedited Sale, Transfer, or Abandonment of De Minimis Assets, and (C) Rejecting Unexpired Nonresidential Real Property Leases, and (II) Entry into a Liquidation Consulting Agreement (the "Store Closings Motion").
- 21. Collectively, the motions are designed to achieve maximum interest for the Debtors' stores and other assets and to drive value for the Debtors' stakeholders. Without the speed and flexibility afforded by the relief requested in the foregoing motions, it will be extremely difficult, if not impossible, for the Debtors to successfully complete as many going

concern sales as possible that will maximize and preserve value for the benefit of all stakeholders. Each one of these motions is described below. A summary of the timeline contemplated by the motions is attached as Exhibit A hereto.

#### A. Tier I Global Sales Motion

- 22. Pursuant to the Tier I Global Sales Motion, the Debtors seek approval of uniform bidding and auction procedures (the "Tier I Global Bidding Procedures") for *all* of their stores and related assets, including, but not limited to, the stores that are the subject of each of the Stalking Horse Bids (the "Tier I Process"). Under the Tier I Global Bidding Procedures, interested parties will have the opportunity to bid for any of the Debtors' stores, either individually or on a package basis, whether or not a particular store or package of stores is included in a Stalking Horse Bid. In order to top a Stalking Horse Bid, however, the Debtors must have received bids that individually or in combination with other bids that include all of the stores included in the Stalking Horse Bid are higher or better than such Stalking Horse Bid.
- 23. In addition, during their negotiations with the Stalking Horse Purchasers, the Debtors insisted that certain of the Debtors' stores have significant standalone value and accordingly did not agree to stalking horse protections in the event of a higher or better bid or bids for such stores. For example, the A&P store located in Mount Kisco, New York, is the Debtors' best performing store with annual four-wall EBITDA of \$9.2 million in fiscal year 2014. Based on their negotiations and discussions with interested bidders, the Debtors are confident that there is significant interest in the Mount Kisco store and that it should generate significantly greater value if auctioned on a standalone basis. Accordingly, although the Mount Kisco store is part of a Stalking Horse Bid, parties in interest may submit a bid, and the Debtors may conduct a separate auction, for just the Mount Kisco store without triggering a break-up fee or expense reimbursement.

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24. Interested parties are requested to submit non-binding indications of interest for any stores they may have an interest in purchasing by August 24, 2015, with final bids to be submitted by September 11, 2015, all in accordance with the Tier I Global Bidding Procedures. This will provide the Debtors the best available and most complete information on the scope of interest for all of their stores in a timely and orderly fashion so the Debtors, in consultation with their advisors and key stakeholders, can make informed decisions on the sale of their stores. Under the Tier I Global Bidding Procedures, the Debtors will have the ability and time to evaluate each of the bids, identify any overlap and conduct auctions as necessary to maximize value for each of their stores and related assets.

25. Given the current circumstances and the need for the Debtors to move as quickly as possible, the Tier I Global Bidding Procedures set forth an expeditious bidding and sale process with the following key proposed dates:

- August 10, 2015: Hearing on motion to Approve Global Sale Procedures;
- August 24, 2015: Global indication of interest date by which all interested parties should contact the Debtors to indicate their interest in any of the Debtors' stores.
- September 11, 2015: Global Bid Deadline for any store or packages of stores, whether or not such stores are included in a Stalking Horse Bid;
- **September 18, 2015:** Selection and publication of baseline bids
- **September 24 25, 2015**: Auction(s);
- October 1, 2015: Sale Hearing.<sup>3</sup>

<sup>&</sup>lt;sup>3</sup> The foregoing is only a summary of certain provisions and dates in the Global Bidding Procedures. Bidders potentially interested in any Tier I Stores should refer to the Global Bidding Procedures for a complete understanding of the Tier I Process and deadlines applicable thereto.

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#### **B.** Tier II Procedures Motion

26. The Debtors have an extremely valuable real estate portfolio. The Debtors have engaged Hilco to provide real estate consulting services and to actively monetize their valuable real estate portfolio. Specifically, Hilco has been retained to solicit interest in the approximately 150 stores that are not currently the subject of a Stalking Horse Bid, plus any stores included in the Tier 1 Process that are not sold during such process (collectively, the "**Tier II Stores**").

27. To effectively market the Tier II Stores, negotiate and secure bids and conduct auctions, if necessary, to elicit the highest and best offers within the compressed timeline imposed by the DIP Milestones and Budget, all in order to maximize the value of the Debtors' remaining real estate portfolio, the Debtors require flexibility to move as expeditiously as possible. Accordingly, the Tier II Procedures Motion seeks authority for advance approval of omnibus procedures that will permit the Debtors to solicit proposals, negotiate transactions, provide break-up fee protections (if necessary and appropriate), hold auctions on an as-needed basis and consummate the highest and best offer, all while protecting the due process rights of all parties in interest and giving them and the Court a full and fair opportunity to review and consider the proposed transaction.<sup>4</sup>

28. In light of the sheer volume of Tier II Stores and the compressed timeline under which the Debtors must act to maximize value, the Debtors believe that the Tier II Store procedures are appropriate and provide the much-needed flexibility to maximize the value of the Debtors' real estate portfolio. Interested parties will be given adequate notice of the proposed

<sup>&</sup>lt;sup>4</sup> The foregoing is only a summary of certain provisions and dates in the Tier II Procedures. Bidders potentially interested in any Tier II Stores should refer to the Tier II Procedures in its entirety for a complete understanding of the Tier II Process and deadlines applicable thereto.

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transactions without incurring the administrative costs and delay associated with separately seeking Court approval for every single such transaction.

# **C.** Store Closings Motion

- procedures to effectuate the closing of underperforming stores that are not or will not be sold during the Tier I Process or the Tier II Process (the "Tier III Stores"). The Tier III Stores are generally characterized as having negative "four-wall" EBITDA and leasehold value locations. The Debtors' designed the Store Closing Procedures to provide them with an efficient mechanism to effectively address the three main requirements for closing any of their stores. The proposed Store Closing Procedures will provide the Debtors with the ability to liquidate inventory and the furniture, fixtures and equipment, and to sell or transfer prescription drug products and customer prescriptions (the "Store Closing Assets") that are associated with the Tier III Stores. The Store Closing Procedures will also provide the Debtors the ability to reject burdensome leases and sell, transfer or abandon certain surplus, obsolete, non-core, or burdensome assets without the need for a Court motion and hearing for each such action. Essentially, pursuant to the Store Closing Motion, the Debtors will be able to do everything needed to liquidate their assets and vacate a store, and surrender the lease.
- 30. The relief requested in the Store Closing Motion is integral to maximizing the value of the Debtors' estates and will permit the orderly closing of the Tier III Stores. Any delay in implementing a store closing would be costly to the Debtors as they may be obligated to pay expenses, including rent, as an administrative expense.
- 31. Prior to the Commencement Date, the Debtors identified 25 Tier III Stores (referred to as the Initial Closing Stores) (i) that have a negative 4-wall EBITDA; (ii) for which no bids to acquire the store have been received after marketing; and (iii) that do not have a

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positive market value. The Initial Closing Stores contribute no value to the Debtors' balance sheet and will cost the Debtors approximately \$20 million dollars in expense (inclusive of rent and labor costs) for the remainder of Fiscal Year 2015 alone. They need to be closed and vacated immediately to minimize further losses and costs associated therewith. In addition to the significant savings obtained in rejecting the leases underlying the Initial Closing Stores, however, the Debtors estimate that they will be able to recover approximately \$48 million in gross sale proceeds from liquidating the Store Closing Assets located at the Initial Closing Stores.

# D. Modifying and Rejecting the CBAs

- 32. As noted above, the successful implementation of the Sale Strategy requires relief from CBA provisions that would preclude an orderly sale of the Debtors' operations. Indeed, provisions such as bumping clauses and work guarantees cut at the very heart of the Debtors' Sale Strategy by threatening the sale process and also by impeding their ability to close stores when necessary. If the CBAs are not modified, either consensually or by Court order in a timely fashion, the consequences could be catastrophic.
- 33. The Debtors, or, where applicable, the Stalking Horse Bidders or other purchasers for particular stores, will present proposals to the union representatives for each CBA. If the parties cannot reach agreement on the necessary temporary relief on an expeditious basis that aligns with DIP Milestones, the Debtors are required to file a motion pursuant to section 1113(e) of the Bankruptcy Code seeking immediate temporary relief from certain of their CBA obligations. The Debtors will make every effort to reach an agreement with respect to a consensual rejection of each of their CBAs.

# III. The Need for Chapter 11 Relief and the Events Compelling the Commencement of These Chapter 11 Cases

- 34. This is the Debtors' second bankruptcy in just five years. A&P previously filed the 2010 Cases seeking to achieve an operational and financial restructuring. The 2010 Cases were difficult and challenging. Unfortunately, despite best efforts and the infusion of more than \$500 million in new capital in the 2010 Cases, A&P did not achieve nearly as much as was needed to turn around its business and sustain profitability. For example, during the 2010 Cases, A&P decided against closing approximately 50-60 underperforming stores in their supermarket portfolio in favor of preserving the jobs in those stores. Instead, A&P pursued a financial restructuring and negotiated a reduction in labor and vendor costs to attempt to return these stores to profitability. Those efforts have failed. Similarly, A&P did not seek to address its multi-employer pension and certain other significant legacy obligations. These obligations have been a drain on the Company for the entire post-emergence period. From February 2014 through February 2015, A&P lost more than \$300 million.
- 35. In addition to their weak performance, the Debtors' businesses remain plagued by other limitations that have prevented them from operating in an efficient and profitable manner. Among other things, most of the Debtors' CBAs contain "bumping" provisions that require A&P to conduct layoffs by seniority, *i.e.*, by terminating junior union members before more senior members. Bumping provisions also have an inter-store component: upon the closing of a store, terminated union employees are permitted to take the job of a more junior employee at another store (resulting in the most junior employee at that store losing his or her job). As a result, the closing of one store results in increased salaries—the same high salaries that may have in part precipitated the store closing—being transferred to another (possibly profitable) store. In fact, the Debtors have continued to operate certain stores that regularly

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operate at a loss because continuing to operate such stores at a loss is less costly to A&P than the bumping costs (combined with other "legacy" costs) that would be triggered by closing such stores.

- 36. The Debtors' deteriorating financial condition has also been compounded by the fact that, since emerging from the 2010 Cases, their unsustainable cost structure has prevented them from investing sufficiently in their businesses at a pivotal time in the competitive grocery industry, when their peers were investing heavily in new stores and existing store remodels, robust pricing initiatives, and were introducing technological advances and other initiatives to customize and improve the consumer experience. For example, under its plan of reorganization in the 2010 Cases, A&P was projected to invest over \$500 million in capital improvements during the ensuing 5-year period. Since emergence, due to insufficient capital and declining operations, among other things, the Debtors have been able to deploy capex at scarcely more than half that rate. As a result, many of the Debtors' stores have remained outdated and/or underinvested, making it difficult to attract and retain new customers during a crucial time of rebranding and rebuilding.
- 37. In addition to the historical pressures on their liquidity, as news of the Debtors' continued financial challenges recently began to permeate throughout the market, a number of the Debtors' suppliers and vendors began contacting management and demanding changes in payment and credit terms. Certain of the Debtors' vendors have negotiated reduction in trade terms while others have demanded that the Debtors pay cash in advance as a condition for further deliveries. Although the Debtors have been working diligently with their advisors to resolve open vendor issues and avoid supply chain interruption, the actions taken by these vendors have further diminished the Debtors' cash position by approximately \$24 million in the

weeks prior to the Commencement Date. Furthermore, on July 14, 2015, C&S Wholesale Grocers, Inc. ("C&S") – the Debtors' primary supplier of approximately 65% of all goods – issued a notice of default for non-payment of the \$17 million deferred payment amount under that certain Supply, Distribution and Related Services Agreement, dated as of May 29, 2011 between the Debtors and C&S (as amended and modified, the "C&S Agreement").

- 38. In addition, on July 15, 2015, the ABL Agent (defined below) declared an event of default under the ABL Credit Agreement (defined below) and issued a notice to the Debtors accelerating the entire unpaid principal amount of the loans under the ABL Credit Agreement, all interest accrued and unpaid thereon, and all other "Obligations," including, without limitation, the "Applicable Prepayment Fee," as each such term is defined in the ABL Credit Agreement. Taken together, these challenges are the catalyst for the commencement of these Chapter 11 Cases.
- 39. The Sale Strategy is a proactive approach intended to maximize value for all stakeholders and to preserve as many jobs as possible. With cash burn rates averaging \$14.5 million during the first four periods of Fiscal Year 2015, the Debtors believed it was not only prudent but necessary to commence these Chapter 11 Cases as the only viable alternative to avoid a fire sale liquidation of the company. The Debtors have explored all possible alternatives and pursued numerous strategies to "right the ship." The last three years have demonstrated, however, that the Sale Strategy is the only viable path forward.

#### A. Post-Emergence Stabilization Efforts

40. Upon emergence from the 2010 Cases, the Debtors had \$93.3 million of cash on their balance sheet and were prepared to invest in the growth of their business. In an effort to distance their businesses from the specter of bankruptcy, the Debtors designed and implemented an integrated marketing campaign intended to show customers that they had

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successfully emerged from bankruptcy and were prepared to move forward by offering high-quality, localized products and enhanced services. The campaign entailed temporary price reductions and promotional advertising of the same through print, television, and radio. The Debtors' investments did not, however, achieve the desired returns. Although the Debtors' strategy drew more customers to their stores, such efforts were at the expense of margin income and the Debtors were not building productive, long-lasting relationships with their customers.

Implementing a New Business Strategy

- 41. The Debtors' thwarted attempts to attract and retain a new customer base compounded with their lingering legacy obligations drove down sales throughout many of their stores and negatively impacted their bottom line. During the first six months of fiscal year 2012, the Debtors were losing approximately \$28 million per month. In an effort to turnaround their businesses, the Debtors' management team launched a business strategy intended to restore stability and offset increasing post-restructuring liquidity pressures by scaling back the temporary price reductions they had implemented in certain of their stores because such reductions were showing diminishing marginal returns, setting up better controls over cash management, and monetizing a number of their real estate assets. Over a period of six to ten months, the Debtors generated over \$200 million in asset sales, including sale leasebacks, while only relinquishing a handful of stores. The proceeds from these sales were used largely to pay down debt, while also giving the businesses with a slim liquidity buffer.
- 42. The Debtors' business strategy showed signs of success and, by the end of fiscal year 2013, the Debtors had \$192 million in cash, EBITDA was in the range of \$121 million, and four-wall EBITDA was approximately \$228 million. Still, due to the increasing competitive nature of the industry, during the same year, sales were down by 7.6% when compared to the prior year.

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# Exploring Strategic Alternatives

43. After stabilizing their businesses during fiscal year 2013, the Debtors' private equity owners began to evaluate potential strategic alternatives and, in Spring 2013, the Debtors retained Credit Suisse AG ("Credit Suisse") to review such alternatives, including a possible going concern sale of the company. Credit Suisse initiated contact with a number of potential buyers and financial sponsors and marketed an equity-based sale of the company. Although the Credit Suisse marketing process garnered meaningful interest in the Debtors' assets, the Debtors did not receive a viable offer for the stock of the company. The Debtors and their advisors ultimately determined that selling assets in smaller or one-off sales was not the best way to maximize recoveries and protect the interest of stakeholders, including their thousands of employees. Accordingly, plans to sell the Debtors' businesses were placed in a state of suspension.

### Refinancing Debt

44. During the second half of 2014, it started to become evident that the Debtors' unsustainable cost structure would continue drive down their overall financial health and, accordingly, the Debtors explored ways to improve their liquidity position. To that end, the Debtors arranged for the \$300 million senior secured ABL Facility and the \$270 million senior secured Term Loan through an amendment and restatement of its existing senior secured term loan. This refinancing enabled the Debtors to reduce their borrowing costs by 250 basis points and provided them with much-needed operational and financial flexibility.

## **B.** Declining Financial Performance

45. The Debtors continued to suffer declining revenues. The Debtors showed a net loss of \$305 million in Fiscal Year 2014, compared with a net loss of \$68 million in Fiscal Year 2013. The Debtors generated a negative EBIT of -1.9% of sales or \$105 million in Fiscal

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Year 2014, compared to a positive EBIT of 1.1% of sales, or \$62 million, in Fiscal Year 2013. In 2014, the Debtors experienced a sales decline of approximately 6% when compared with 2013, and the trend continued into 2015.

- 46. The Debtors determined that they may continue to lose up to \$10 to 12 million in cash per period during 2015. Additionally, the recent tightening of vendor terms has adversely affected working capital by approximately \$24 million. Those situations would make them unable to maintain sufficient liquidity to meet the minimum cash requirements during 2015. Based on preliminary projections, the Debtors expected EBITDA of approximately \$40 to \$50 million in the 52 weeks ending February 29, 2016 ("Fiscal Year 2015"). With maintenance capital expenditures (approximately \$35 million), higher cash contributions for workers' compensation payments than expense (approximately \$17 million), pension contributions greater than the actuarially-calculated book expenses (approximately \$17 million), the tightening of accounts payables terms (approximately \$24 million) and an eroding sales base, the company projected it would be unable to satisfy the \$38 million in interest and principal due during Fiscal Year 2015.
- 47. <u>Crippling Legacy Costs</u>. Historically, the Debtors' legacy costs have not been aligned with the operating reality of their businesses. The Debtor' labor-related costs make up 17.75% of sales while the total merchandising income before any warehousing/transportation and operating expenses is 35.48% of sales. In addition, the Debtors remain party to a number of leases that they have been unable to assign or terminate since emerging from the 2010 Cases, the cost of which leases outweigh the profits generated by the applicable stores, including leases for the Initial Closing Stores.

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- 48. Inflexible Collective Bargaining Agreements. In addition to mandating direct labor costs, the CBAs contain a variety of different work rules that have functioned to hamstring the Debtors' operations. For example, as stated above, most of the CBAs contain "bumping" provisions that require the Debtors to hire employees from a closed store location at a different nearby store and replace less senior employees at such store. Because any healthy store in close proximity to a store that is closing must take on the increased costs of retaining more senior level employees, "bumping" costs make it difficult and, in some cases, financially impractical, to close unprofitable stores notwithstanding that such stores continue to strain the Debtors' balance sheet. For instance, one of the Debtors' stores in Hackensack, New Jersey loses approximately \$4 million per year but, under the applicable CBA, closing that store would require the Debtors to "bump" certain senior employees to a number of nearby stores increasing labor costs by around \$1.5 million per year. Preliminary analysis conducted by the Debtors' advisors indicates that closing Initial Closing Stores alone could generate bumping costs as high as almost \$14.8 million—making it more efficient to keep these stores open, absent relief from such provisions pursuant to the MA& Strategy.
- 49. <u>Competitive Industry</u>. The Debtors also continue to face competitive pressure within the supermarket industry. For the reasons set forth herein, upon emerging from the 2010 Cases, the Debtors had a diminished capacity to invest in long-term capital projects. Thus, as the Debtors' competitors realized new technology platforms, remodeled and enhanced their stores, and implemented localization strategies geared toward tailoring each store to specific neighborhood needs, the Debtors have not been able to invest in creating an operational distinction between their various "banners" and tailor stores to customer needs.

# IV. The Debtors' Businesses

# A. History and Formation

50. A&P was founded in 1859. By 1878, The Great Atlantic & Pacific Tea Company (A&P)—originally referred to as The Great American Tea Company—had grown to 70 stores. A&P introduced the nation's first "supermarket"—a 28,125 square foot store in Braddock, Pennsylvania—in 1936 and, by the 1940s, operated at nearly 16,000 locations. The Tengelmann Group of West Germany's purchase A&P in 1979 precipitated an expansion effort that led to the acquisition of, among others, a number of Stop & Shops in New Jersey, the Kohl's chain in Wisconsin, and Shopwell. Due to a series of operational and financial obstacles, including high labor costs and fast-changing trends within the grocery industry, by 2006 A&P had reduced its footprint to just over 400.

51. In 2008, A&P acquired its largest competitor, Pathmark Stores, Inc., in an effort to continue expanding its brand portfolio and, in doing so, became the largest supermarket chain in the New York City area. A&P continued to experience significant liquidity pressures on account of burdensome supplier contracts, overwhelming labor costs, and other significant legacy obligations. Moreover, A&P had become highly leveraged and was unable to operate as a profitable company. Accordingly, on December 12, 2010, A&P and certain of its subsidiaries and affiliates (the "2010 Debtors") commenced the 2010 Cases.

## B. The 2010 Cases

52. The 2010 Debtors confirmed a plan of reorganization in March 2012 to implement an organizational and financial restructuring.<sup>5</sup> A key component of the reorganization plan was the new money investment of debt and equity totaling \$493.3 million by

<sup>&</sup>lt;sup>5</sup> An order closing the only remaining 2010 Case was entered on March 31, 2015.

certain holders of A&P's prepetition notes and certain affiliates of The Yucaipa Companies LLC ("Yucaipa" and, together with the prepetition noteholders, the "Investors").

53. The 2010 Cases facilitated, among other things, (i) rationalizing the Debtors' store footprint by closing and/or selling a number of unprofitable and non-core store locations; (ii) replacing costly and outdated supply and logistics arrangements with new agreements better-tailored to their revised store footprint; and (iii) negotiating a modest reduction of their unsustainably high labor expenditures. These initiatives were expected to revitalize A&P's businesses and generate material savings that would then permit the company to thrive within the competitive grocery industry.

# C. The Debtors' Current Business Operations

- 54. A&P emerged from bankruptcy in March 2012 as a smaller, privately-held company, operating approximately 300 supermarkets, combination food and drug stores, beer, wine and liquor stores, and limited assortment food stores in Connecticut, Delaware, Maryland, New Jersey, New York, and Pennsylvania. As of the Commencement Date, the Debtors operate under a variety of well-known trade names, or "banners," across the Northeastern United States—including, A&P (87 stores), Food Basics (10 stores), Pathmark (101 stores), Superfresh (22 stores), The Food Emporium (11 stores), and Waldbaums (48 stores). Nineteen of the Debtors conduct active operations or otherwise hold material assets; the remaining Debtor entities are inactive.
- 55. The Debtors maintain their headquarters in Montvale, New Jersey. As of the Commencement Date, the Debtors employ approximately 28,500 employees, including approximately 20,000 part-time employees. Approximately 93% of the Debtors' workforce is unionized and the Debtors are party to 35 CBAs with 12 different local union affiliates. Each CBA was separately negotiated and governs key aspects of the Debtors' relationships with its

unionized employees, including, among other things, work rules, bumping rights, notice requirements, severance pay, work guarantees, seniority, wages and benefits, right to strike, and successorship.

- 56. The Debtors' operating cash flow depends on their ability to provide customers with high volumes of fresh, high quality, food, beverage, pharmaceutical, and other products without interruption. The Debtors' stores offer a broad variety of branded and private label packaged or "shelf stable" foods, as well as fresh and frozen produce, meat, seafood, dairy, and general merchandise. Many of the Debtors' supermarkets include in-store bakeries, delis, floral departments, and fresh meat and seafood counters, and in-store pharmacies. The Debtors experience a high turnover of inventory due to the perishability of certain merchandise that must be replaced quickly to satisfy customer demand and ensure that the Debtors' shelves do not suddenly go barren.
- 57. In the 53 weeks ending February 28, 2015 ("Fiscal Year 2014"), the Debtors reported approximately \$5.5 billion in sales and gross profit of \$2.0 billion. The Debtors reported aggregate adjusted EBITDA of \$46 million over this same period, but due to their disproportionately high cost structure, the Debtors lost approximately \$305 million during Fiscal Year 2014 as a result of depreciation, amortization, interest expense and other operating costs associated with supporting 297 stores with a declining sales base.

#### **D.** The Debtors' Cost Structure

58. The Debtors' cost structure includes certain high fixed and variable costs that have historically driven down their profit margins, including employee and labor related costs, workers' compensation liabilities, trade costs, and real estate leases and related costs. The cost of doing business for the Debtors also includes, without limitation, costs pertaining to

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freight delivery, purchasing and receiving, warehouse inspection, advertising, software purchase and use, and other related items.

Employee/Labor Related Costs

benefits that are unsustainable given the Debtors' current financial situation. Pursuant to the CBAs, the Debtors are required to contribute to (i) a Company-sponsored single employer pension plan, entitled The Great Atlantic & Pacific Tea Company, Inc. Pension Plan (the "A&P Plan"), (ii) a single employer pension plan sponsored by a joint board of trustees and administered by a local United Food and Commercial Workers union, entitled the New York-New Jersey Amalgamated Pension Plan for A&P Employees ("Amalgamated Plan"), (iii) a Company-sponsored multiple employer pension plan that covers collectively-bargained employees of an unaffiliated entity, entitled the Pathmark Stores, Inc. Pension Plan (the "Pathmark Plan"), and (iv) 12 multiemployer pension plans. The Debtors also participate in 13 different multiemployer health and welfare funds that provide medical, pharmacy, dental, vision, and/or other ancillary benefits to active employees and retirees, as determined by each plan.<sup>6</sup>

60. Typically, the Debtors contribute to the multiemployer plans according to negotiated algorithms based on amounts per employee per week, amounts for each hour worked, or percentages of compensation. The expenses for the 12 multiemployer pension plans totaled approximately \$31.4 million in Fiscal Year 2014, and are projected to be \$33.6 million in Fiscal Year 2015. The expenses for the 13 multiemployer health and welfare funds totaled approximately \$96.3 million in Fiscal Year 2014, and are projected to be \$104.3 million in Fiscal Year 2015. The Debtors contributed an aggregate amount of \$14.6 million to their single-

<sup>&</sup>lt;sup>6</sup> The multiemployer plans are defined benefit plans. A&P also contributes to certain defined contribution multiemployer plans, such as annuity plans, that are not referenced herein.

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employer plans in Fiscal Year 2014, and projected annual contributions for Fiscal Year 2015 to the A&P Plan, the Pathmark Plan, and the Amalgamated Plan are estimated at \$9.9 million, \$0, and \$2 million, respectively.

- 61. The CBAs also mandate wage increases each year irrespective of sales. The company's average hourly wage increased from \$16.41 in Fiscal Year 2013 to \$16.65 in Fiscal Year 2014 and to an expected \$16.85 in Fiscal Year 2015, an increase of 2.7%. The labor rate (as a percent of sales) increased from 13.46% in Fiscal Year 2013 to 14.07% in Fiscal Year 2014 to an expected 14.78% in Fiscal Year 2015, an increase of 9.8%.
- 62. Workers' Compensation Liabilities: Due to the nature of the Debtors' businesses, at any given time, the Debtors have substantial liabilities on account of workers' compensation claims. The Debtors maintain third-party workers' compensation insurance for 28 of their stores (the "Third-Party Insured Programs"). The Debtors self-insure for workers' compensation claims for the remainder of their stores (the "Self-Insured Programs" and, together with the Third-Party Insured Programs, the "Workers' Compensation Programs"). On a per claim basis, the Debtors' maximum exposure is \$750,000 under all of their Workers' Compensation Programs, whether they are insured by a third party or self-insured. The Debtors estimate that the pay approximately \$840,000 per week on account of workers' compensation claims. To secure payment of the Debtors' obligations under the Workers' Compensation Programs, the Debtors are required to post collateral in the form of letters of credit, surety bonds, or other security in various amounts based upon the size of the Debtors' operations in a particular state and the Debtors' loss experience in that state. As of the Commencement Date, the aggregate amount of outstanding collateral posted by the Debtors in support of their Workers' Compensation Programs is approximately \$187 million.

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# **Other Operating Costs**

- 63. <u>Trade</u>: The Debtors rely on a broad network of hundreds of vendors to supply their merchandise, including suppliers of fresh dairy, meat and seafood products, and branded and private label food processors. A majority of vendors conduct business with the Debtors on an invoice-by-invoice basis and are paid on prearranged terms. As of the Commencement Date, the Debtors estimate that approximately \$140 million of trade debt is due and outstanding, the majority of which related to goods and services provided to the Debtors in the 20 days prior to the Commencement Date. The foregoing amount does not include amounts owed to C&S.
- Debtors' stores and is the Debtors' largest unsecured creditor. As part of their restructuring in the 2010 Cases, the Debtors rejected their then-existing agreement with C&S and replaced it with the C&S Agreement. The C&S Agreement includes a more favorable and flexible cost structure than the prior agreement and was projected to result in approximately \$50 million in annual savings. Because the Debtors have been unable to meet their projections, the actual cost savings on account of the C&S Agreement have been significantly less than anticipated. As of the Commencement Date, the Debtors owe C&S approximately \$22 million in connection with merchandise delivered prior to the Commencement Date, and approximately \$17 million as a Daily Deferred Payment Amount (as defined in the C&S Agreement).
- 65. <u>Real Estate Lease Obligations</u>: The Debtors operate primarily in leased facilities and, in the ordinary course of business, the Debtors maintain over 300 real property leases. The Debtors' lease obligations consist of capital leases, operating leases, and long-term real estate liabilities. As of the Commencement Date, the Debtors estimate that over 100 of their

property leases have remaining terms of over 20 years. The Debtors estimate that they incurred approximately \$270 million on lease-related expenses in Fiscal Year 2014 and that their aggregate outstanding lease obligations total approximately \$1.9 billion.

### E. The Grocery Industry

66. The Debtors operate in a highly competitive industry with significant pricing pressures and competitors that have more advanced technology and certain cost The grocery retailing industry is characterized by local, regional, and national competitors operating on slim profit margins. Since emerging from the 2010 Cases, the Debtors have continued to face competitive challenges from mass merchandisers, warehouse clubs, drug stores, dollar stores, and convenience stores. The Debtors' in-store pharmacy operations also continue to face competition from mail order and internet-based prescription processors, as well as traditional brick-and-mortar pharmacies. Additionally, in recent years, there has been an explosive growth in demand for natural, organic, and gluten-free goods. This changing operating environment has been compounded by falling producer and retail food prices, and competitors' increased willingness to engage in price-based competition. The Debtors' deteriorating financial condition has also cut into the financial flexibility required to invest in their business and, as a result, they have fallen behind with respect to technology and other related areas—placing the Debtors at a competitive disadvantage when compared to their traditional and non-traditional peers.

# V. **Corporate and Capital Structure**

#### A. Corporate Structure

67. As the Debtors are privately-held companies, none of the Debtors' equity securities have been publicly-traded since emerging from the 2010 Cases. Montvale is the direct

corporate parent of Great Atlantic and A&P Live Better, LLC. Great Atlantic is the direct or indirect corporate parent of each of the remaining Debtors. Montvale's principal stockholder is Mount Kellett Capital Partners LP ("Mt. Kellett") directly and/or through its subsidiaries or affiliates. As of the Commencement Date, Mt. Kellett, directly and/or through its subsidiaries, owned 77.27% of the Montvale's common stock and Yucaipa, directly and/or through its subsidiaries, owned 22.73% of the Debtors' common stock. An organizational chart illustrating the corporate structure of the Debtors is annexed hereto as Exhibit "B."

- 68. As stated above, I am the CRO for each of Debtors. I am also the Chief Administrative Officer and Executive Vice President of Montvale and Great Atlantic and the Vice President and Secretary for the other Debtor entities. The remainder of the Debtors' senior management team consists of the following individuals:
  - Paul Hertz, Chief Executive Officer
  - Tim Carnahan, Chief Financial Officer and Treasurer
  - Brian Fitzpatrick, Chief Operating Officer<sup>7</sup>
  - Nirup Krishamurthy, Chief Strategy Officer
  - Eric Kanterman, Chief Merchandizing Officer
  - Richard Angelillo, Chief Information Officer
  - Matthew Bennett, General Counsel and Secretary
- 69. Additional information regarding the Debtors' senior management team is set forth in **Schedule 10** annexed hereto.

#### **B.** Capital Structure

70. As set forth in the table below, as of the Commencement Date, the Debtors have outstanding funded debt obligations consisting of (i) approximately \$198 million in senior lien secured borrowings under the Debtors' ABL Facility, (ii) approximately \$262.5 million in principal amount of senior secured borrowings under the Debtors' Term Loan Facility;

<sup>&</sup>lt;sup>7</sup> On the Commencement Date, Mr. Fitzpatrick was the Chief Operating Officer. His last day with A&P is July 20, 2015. Eric Kanterman will assume the role of Chief Operating Officer.

(ii) a face amount of \$215 million of secured PIK Toggle Notes, and (iii) a face amount of \$250 million of secured Convertible Notes.

Secured Debt	Principal Balance
ABL Facility	\$198 million (letters of credit)
Term Loan Facility	\$262.5 million
PIK Toggle Notes	\$215 million
Convertible Notes	\$250 million

- 71. The Debtors are party to an intercreditor agreement setting forth priorities and certain consent rights, dated as of March 13, 2012 (as amended, the "Intercreditor Agreement"), with Wells Fargo Bank, National Association ("Wells Fargo")<sup>8</sup> as agent for the ABL Facility and the Term Loan, and U.S. Bank National Association, as trustee for the PIK Toggle Notes and the Convertible Notes.
- 72. Because the Debtors are privately-held, they are not subject to the information disclosure requirements of the Securities Exchange Act of 1934, as amended. Accordingly, the Debtors do not file annual, quarterly, or current reports or any other financial information with the Securities and Exchange Commission.

# C. Senior Debt – The ABL Facility and Term Loan Facility

73. The Term Loan Facility and the ABL Facility (each as defined below) are herein referred to as the "Senior Debt." The Senior Debt was incurred as part of a refinancing the Debtors completed on September 17, 2014 in an effort to reduce borrowing costs and improve their liquidity position. The Debtors' obligations under the Senior Debt are collateralized by first-priority "criss-cross" liens on all of the Debtors' assets (with certain specified exceptions) including, but not limited to, all accounts, goods, documents, instruments,

<sup>&</sup>lt;sup>8</sup> As successor in interest to JPMorgan Chase Bank, N.A.

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equipment, inventory, fixtures, letters of credit, investment property, intellectual property, commercial tort claims, general intangibles, deposit accounts, and any other personal property of the Debtors (the "Common Collateral"). The "Term Priority Collateral" includes all leased properties of the Debtors, equipment, all equity interests in A&P Real Property, LLC and certain other related assets. The "ABL Priority Collateral" includes all Common Collateral that is not "Term Priority Collateral."

### The ABL Facility

- 74. On March 12, 2012, upon emerging from the 2010 Cases, the Debtors borrowed \$15.2 million from their then-existing asset-based revolver and later repaid that amount in 2012. On September 17, 2014, the Debtors entered into that certain Amended and Restated Senior Secured Revolving Credit Agreement (the "ABL Credit Agreement") with Wells Fargo, as agent, letter of credit issuer, and swing line lender, and lenders from time to time party thereto providing the Debtors with an asset-based revolving credit facility in an amount up to \$300 million, subject to a borrowing base formula (the "ABL Facility").
- 75. Up to \$225 million of the ABL Facility is available for issuances of letters of credit and any such issuance of letters of credit reduce the amount available under the ABL Facility on a dollar for dollar basis. Up to \$20 million of the ABL Facility is available for swing line loans. Availability under the ABL Credit Agreement is capped by a borrowing base, which is calculated based on certain percentages of the value of the Debtors' inventory and receivables and subject to certain reserves and sub-limits. The ABL Credit Agreement matures on September 17, 2019. As of the Commencement Date, letters of credit in the amount of approximately \$198 million had been issued and outstanding under the ABL Facility.

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The Term Loan Facility

- Montvale, as guarantor, also refinanced their then-existing term loan facility that was issued upon emergence from the 2010 Cases, and entered into that certain Amended and Restated Senior Secured Term Credit Agreement (as thereafter amended or modified from time to time, the "Term Loan Credit Agreement") with Wells Fargo, as administrative and collateral agent, and GB Credit Partners, LLC, as syndication agent, Wells Fargo and Credit Suisse Securities, as joint lead arranges and joint book runners and lenders from time to time party thereto. The Term Loan Credit Agreement provides the Debtors with \$270 million in total availability (the "Term Loan Facility") through (i) a \$75 million "Tranche A" term loan and (ii) a \$195 million "Tranche B" term loan. The Term Loans bears interest on the outstanding principal amount at a rate per annum equal to the Adjusted LIBO Rate plus 3.45% in the case of the "Tranche B" term loan and accrue from the date such loans were advanced or obligations incurred. Interest on the Term Loans is payable monthly.
- 77. The Term Loan Facility matures on September 17, 2019 (the "**Term Loan Termination Date**"). In accordance with the Term Loan Credit Agreement, the Debtors pay the aggregate principal amount of all outstanding loans under the Credit Agreement in consecutive equal quarterly installments of \$2.5 million on the last day of each February, May, August, and November. The final principal repayment installment of the loans is due and payable on the Term Loan Termination Date.
- 78. As of the Commencement Date, approximately \$262.5 million in principal amount is due under the Term Loan Facility. The Debtors are current on all of their obligations owed under the Term Loan Facility.

#### D. PIK Notes

79. In connection with A&P's emergence from the 2010 Cases, on March 13, 2012, Montvale entered into an Indenture (the "PIK Toggle Indenture") with U.S. Bank National Association, as trustee and collateral agent, pursuant to which Montvale issued a face amount of \$215 million of Senior Secured PIK Toggle Notes due 2017 (the "PIK Notes") in a private offering exempt from, or not subject to, the registration requirements under the Securities Act of 1933, as amended (the "Securities Act"). The PIK Notes are secured by liens on the Common Collateral other than certain "Excluded Assets," as defined in the PIK Toggle Indenture, subject to the priority of liens discussed in Section V.F herein. Pursuant to the Intercreditor Agreement, the PIK Notes are expressly subordinated to liens on the Common Collateral granted in support of the ABL Facility and the Term Loan Facility.

80. The PIK Notes mature on September 13, 2017. Montvale may elect to pay interest due on the PIK Notes on each interest payment date (i) entirely in cash at the rate of 10% per annum, (ii) entirely in payment-in-kind ("PIK") interest at the rate of 12.50% per annum, or (iii) 50% in cash and 50% PIK. PIK interest on the PIK Notes is payable by (i) increasing the principal amount of the outstanding global note representing the PIK Toggle Notes by an amount equal to the amount of PIK interest, or (ii) if required by the depository, issuing additional PIK Notes in certificated form in an aggregate principal amount equal to the amount of PIK interest. Following an increase in the principal amount of PIK Notes as a result of each payment of PIK interest, the PIK Notes bear interest on such increased principal amount. Montvale must pay interest on overdue principal, premium, if any, and interest from time to time on demand at a rate of 1% per annum in excess of the rate then in effect.

#### E. Convertible Notes

- 81. Also as part of the 2010 Cases, Montvale entered into an indenture (the "Convertible Notes Indenture") with U.S. Bank National Association, as trustee and collateral agent, pursuant to which Montvale issued a face amount of \$250 million of Senior Secured Convertible Notes (the "Convertible Notes"), which amount includes a commitment fee of \$40 million. The Convertible Notes were issued in a private offering exempt from, or not subject to, the registration requirements under the Securities Act. The Convertible Notes are secured by liens on the Common Collateral, other than certain "Excluded Assets," as defined in the Convertible Notes Indenture, subject to the priority of liens discussed in Section V.F herein. Pursuant to the Intercreditor Agreement, the Convertible Notes are expressly subordinated to liens on the Common Collateral granted in support of the ABL Facility, the Term Loan, and the PIK Toggle Notes.
- 82. The Convertible Notes mature on March 13, 2018 and accrue PIK interest at a rate of 14% per annum. PIK interest is payable annually on March 13 of each year until maturity. PIK interest on the Convertible Notes is payable by (i) increasing the principal amount of the outstanding global note representing the Convertible Notes by an amount equal to the amount of PIK interest or (ii) if required by the depository, issuing additional Convertible Notes in certificated form in an aggregate principal amount equal to the amount of PIK interest. Montvale must pay interest on overdue principal and premium, if any, from time to time on demand at a rate of 16% per annum in cash. During the continuance of an Event of Default, Montvale must pay interest from time to time on demand at a rate of 16% per annum, in cash.

## F. Intercreditor Agreement

83. The relative priorities of the liens held by (i) Wells Fargo as agent on behalf of the lenders under the Term Loan Credit Agreement (collectively, the "**Term Loan** 

**Secured Parties**") and the ABL Credit Agreement (collectively, the "ABL Secured Parties" and, together with the Term Loan Secured Parties, the "Senior Secured Parties"), (ii) the holders of the PIK Notes and (iii) the holders of the Convertible Notes and restrictions on the ability to exercise remedies against collateral are subject to the Intercreditor Agreement.

84. In accordance with the Intercreditor Agreement, the Senior Secured Parties, the holders of the PIK Notes and the holders of the Convertible Notes agreed to the following priorities with respect to the ABL Priority Collateral and the Term Loan Priority Collateral:

	ABL Priority Collateral	Term Loan Priority Collateral
First Priority	ABL Secured Parties	Term Loan Secured Parties
Second Priority	Term Loan Secured Parties	ABL Secured Parties
Third Priority	Holders of PIK Notes	Holders of PIK Toggle Notes
Fourth Priority	Holders of Convertible Notes	Holders of Convertible Notes

# VI. First-Day Pleadings

85. As stated, the Debtors operate in a highly competitive industry. It is imperative that they make a seamless transition into chapter 11 to preserve the reputation of their businesses and the loyalty and goodwill of their customers, suppliers and employees. Sales and operations must continue in the ordinary course of business to preserve the value of the Stalking Horse Bids and implement the Sale Strategy. While difficult to implement in any chapter 11 process, maintaining operations without interruption will be particularly challenging here as many of the Debtors' vendors and customers were active participants in the 2010 Cases. Accordingly, the Debtors have filed a number of First Day Pleadings designed to facilitate their transition into these chapter 11 cases. The Debtors anticipate that the Court will conduct a

hearing soon after the Commencement Date at which the Court will hear and consider many of the First Day Pleadings.<sup>9</sup>

86. I have reviewed each of the First Day Pleadings with the Debtors' counsel, and I believe that the relief sought in each of the First Day Pleadings is tailored to meet the goals described above and will be necessary and critical to the Debtors' ability to execute the Sale Strategy and is in the best interests of the Debtors' estates and creditors. I adopt and affirm the factual representations contained in each of the First Day Pleadings. A description of the relief requested and the facts supporting each of the pleadings is set forth below.

#### A. Administrative Motions

- (i) Motion of Debtors for Entry of an Order Directing the Joint Administration of their Related Chapter 11 Cases (the "Joint Administration Motion")
- 87. The Debtors request entry of an order directing joint administration of these chapter 11 cases for procedural purposes only pursuant to Bankruptcy Rule 1015(b) and that the Court maintain one file and one docket for all of the chapter 11 cases under the lead case, The Great Atlantic & Pacific Tea Company, Inc.
- 88. Joint administration of the chapter 11 cases will provide significant administrative efficiencies without harming the substantive rights of any party in interest. Many of the motions, hearings and orders that will be filed in the chapter 11 cases almost certainly will affect each of the Debtors. The entry of an order directing joint administration of the chapter 11 cases will reduce fees and costs by avoiding duplicative filings and objections and will allow all parties in interest to monitor the chapter 11 cases with greater ease and efficiency. The relief requested in the Joint Administration Motion is in the best interests of the Debtors' estates, their

<sup>&</sup>lt;sup>9</sup> Capitalized terms used below in the descriptions of the First Day Pleadings and not otherwise defined have the meanings given to them in the applicable First Day Pleading.

creditors, and all other parties in interest and will enable the Debtors to continue to operate their businesses in chapter 11 with the least disruption.

- (ii) Motion of Debtors for Entry of an Order Extending the Time to File Schedules of Assets and Liabilities, Schedules of Executory Contracts and Unexpired Leases, and Statements of Financial Affairs (the "Schedules and Statements Motion")
- 89. The Debtors request entry of an order granting additional time to file their schedules of assets and liabilities, schedules of executory contracts and unexpired leases, and statements of financial affairs. As a consequence of the size and complexity of the Debtors' business operations, the number of creditors likely to be involved in these chapter 11 cases, the geographical spread of the Debtors' operations, the numerous critical operational matters that the Debtors' management and employees must address, and the time and attention that must be given to the 363 Sales, a 30 day extension (without prejudice to further extensions) is necessary and appropriate. I believe this will ultimately maximize the value of the Debtors' estates for the benefit of their creditors and all other parties in interest.
  - (iii) Motion of Debtors for Entry of an Order Implementing Certain Notice and Case Management Procedures (the "Case Management Motion")
- 90. The Debtors seek entry of an order approving and implementing the notice, case management, and administrative procedures therein (collectively, the "Case Management Procedures").
- 91. Given the size and scope of these cases, the Case Management Procedures will facilitate service of notices, motions, applications, declarations, objections, responses, memoranda, briefs, supporting documents, and other papers filed in these chapter 11 cases that will be less burdensome and costly than serving such documents on every potentially

interested party. This, in turn, will maximize the efficiency and orderly administration of these chapter 11 cases, while at the same time ensuring that appropriate notice is provided.

- (iv) Motion of Debtors for Entry of an Order (I) Waiving the Requirement to File a List of Creditors and (II) Granting Debtors Authority to Establish Procedures for Notifying Creditors of the Commencement of their Chapter 11 Cases (the "Creditor Matrix Motion")
- 92. The Debtors request a waiver of the requirement to file a list of creditors with their voluntary petitions and authority to establish and implement procedures for notifying creditors of the commencement of their chapter 11 cases and other important information. The Debtors propose to retain a claims and noticing agent to assist the Debtors in preparing creditor lists and mailing initial notices. With such assistance, the Debtors will be prepared to file a computer-readable consolidated list of creditors upon request and will be capable of undertaking all necessary mailings in a timely and efficient manner.

#### B. Operational Motions Requesting Immediate Relief

- 93. The Debtors intend to ask for immediate relief with respect to the following First Day Pleadings and, therefore, will present these motions at the First Day Hearing.
  - (i) Motion of Debtors Pursuant to 11 U.S.C. §§ 105(a), 363 and 507(a) for Interim and Final Authority, but not Direction, to (A) Pay Certain Prepetition Wages and Reimbursable Employee Expenses, (B) Pay and Honor Employee Medical and Other Benefits, (C) Continue Employee Benefits Program, and for Related Relief (the "Wages and Benefits Motion")
- 94. The Debtors request the entry of interim and final orders authorizing, but not directing, the Debtors to (a) pay prepetition wages, salaries and other compensation, taxes, withholdings and related costs and reimbursable employee expenses, (b) pay and honor obligations relating to employee medical, insurance and other benefits programs, and

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- (c) continue their employee medical, insurance and other benefits programs on a postpetition basis.
- 95. The relief requested includes compensation for the Debtors' full-time and part-time employees, temporary employees retained through an outside agency, and numerous independent contractors that provide services related to various aspects of the Debtors' operations and are vital to the Debtors' businesses. As of the date hereof, certain prepetition obligations to such employees and supplemental workers may be due and owing.
- 96. The majority of the Debtors' workforce relies on the Debtors' compensation, benefits and reimbursement of expenses to satisfy daily living expenses. The workforce will be exposed to significant financial difficulties if the Debtors are not permitted to honor obligations for unpaid compensation, benefits and reimbursable expenses. Moreover, if the Debtors are unable to satisfy such obligations, morale and loyalty will be jeopardized at a time when support is critical. In the absence of such payments, the workforce may seek alternative employment opportunities, including with the Debtors' competitors, hindering the Debtors' ability to meet their customer obligations and likely diminishing customer confidence. Loss of valuable employees would distract the Debtors' from focusing on their operations and administering the Chapter 11 Cases.
  - (ii) Debtors' Motion for Entry of Interim and Final Orders Authorizing the Debtors to Honor all Insurance Obligations ("Insurance Motion")
- 97. The Debtors seek entry of interim and final orders authorizing, but not directing, the Debtors to (a) continue to maintain their various insurance policies and workers' compensation programs in the ordinary course of business and (b) pay any prepetition obligations related thereto, including, without limitation, premiums, broker or advisor fees, assessments, taxes, and workers' compensation liabilities.

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98. The Debtors maintain various liability, property and other insurance policies to help manage and limit the various risks associated with operating their businesses. The Debtors also maintain workers' compensation insurance as required by statute in each of the states in which they operate. Certain of the Debtors' workers' compensation programs are self-insured, whereas others are insured by third-party insurers. The Debtors estimate they pay approximately \$840,000 per week on account of workers' compensation claims. To secure payment of these and other amounts, the Debtors have posted various forms of collateral, which, as of the Commencement Date, total approximately \$187 million.

99. The Debtors employ Marsh USA Inc. and Gallagher Basset Services Inc. as their insurance advisors (collectively, the "**Insurance Service Providers**"). Respectively, these advisors (i) procure, negotiate and evaluate the Debtors' insurance policies and (ii) administer claims arising under both the insurance policies and the workers' compensation programs.

100. Postpetition, the Debtors' insurance policies and workers' compensation programs are essential to the preservation of the value of the Debtors' businesses, properties and assets, and, in certain instances, are required by law. If any of the Debtors' insurance policies are terminated or lapse, the Debtors would be exposed to substantial liability to the detriment of all parties in interest and could be in violation of law. State law may prohibit the Debtors from operating without certain insurance. The Insurance Service Providers are intimately familiar with the Debtors' policies and programs, and the loss of either Insurance Service Provider (or even a temporary disruption in their services) would be detrimental to the Debtors' chapter 11 estates because the Debtors' would need to shift some of their focus from administering their estates and businesses to managing the Debtors' multitude of insurance policies and the claims

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arising thereunder. Accordingly, having authority to pay all insurance-related obligations is crucial to the continued operation of the Debtors' businesses.

- (iii) Motion of Debtors Requesting Entry of Interim and Final Orders Authorizing the Debtors to (I) Continue Using Their Existing Cash Management System, Bank Accounts, and Business Forms, (II) Implement Changes to the Cash Management System in the Ordinary Course of Business, (III) Continue Intercompany Transactions, (IV) Provide Postpetition Intercompany Claims Administrative Expense Priority, and (V) Granting Related Relief (the "Cash Management Motion")
- 101. The Debtors request authorization to (a) continue their existing cash management system, including, without limitation, the continued maintenance of their existing bank accounts and business forms, (b) implement changes to their cash management system in the ordinary course of business, including, without limitation, opening new or closing existing bank accounts, (c) continue to, in their business judgment and at their sole discretion, perform under and honor intercompany transactions in the ordinary course of business and (d) provide postpetition intercompany claims administrative expense priority. The Debtors also request that the Court grant any necessary relief related to the foregoing.
- 102. In the ordinary course of business, the Debtors utilize an integrated, centralized cash management system to collect, transfer, and disburse funds generated by their operations (the "Cash Management System"). The Cash Management System is comprised of approximately 38 bank accounts at various financial institutions (the "Banks") to accommodate different business divisions and to collect, organize and track various forms of customer receipts (collectively, the "Bank Accounts"). The Cash Management System is tailored to meet the Debtors' operating needs as an operator of six supermarket chains and other retail beverage businesses. The Cash Management System enables the Debtors to efficiently collect and disburse cash generated by their business, pay their financial obligations, centrally control and

monitor corporate funds and available cash, comply with the requirements of their financing agreements, reduce administrative expenses, and efficiently obtain accurate account balances and other financial data. It is critical that the Cash Management System remain intact to ensure seamless continuation of transactions and uninterrupted collection of revenues.

- 103. In the ordinary course of business, the Debtors incur intercompany receivables and payables (the "Intercompany Claims"). All of the outstanding Intercompany Claims represent intercompany transactions (the "Intercompany Transactions") that have occurred from and after the 2010 Cases.
- Debtors. The Debtors track all Intercompany Transactions electronically in their accounting system, which concurrently are recorded on the applicable Debtor's balance sheets. The accounting system requires that all general-ledger entries be balanced at the legal-entity level, and, therefore, when the accounting system enters an intercompany receivable on one entity's balance sheet, it also automatically creates a corresponding intercompany payable on the applicable affiliate's balance sheet.
- 105. To ensure each individual Debtor will not fund, at the expense of its creditors, the operations of another entity, the Debtors request that, pursuant to sections 503(b)(1) and 364(b) of the Bankruptcy Code, all Intercompany Claims arising after the Commencement Date be accorded administrative expense priority. In this manner, each entity utilizing funds flowing through the Cash Management System should continue to bear ultimate repayment responsibility for such ordinary course transactions.
- 106. To minimize expenses, the Debtors seek authorization to continue using all business forms and checks substantially in the forms used immediately prior to the

Commencement Date, without reference to the Debtors' status as debtors in possession; provided that in the event that the Debtors generate new business forms and/or checks during the pendency of these cases other than from their existing stock, such business forms and checks will include a legend referring to the Debtors as "Debtors-In-Possession." To the extent practicable, the Debtors also will laser print such legend on any business forms and checks electronically generated during these cases.

- Banks to continue to treat, service, and administer the Bank Accounts as accounts of the Debtors as debtors in possession without interruption and in the usual and ordinary course, and to receive, process, and honor and pay all checks, drafts, wires, or Automated Clearing House Payments drawn on the Bank Accounts after the Commencement Date; <u>provided</u> that any payments issued or made prior to the Commencement Date will not be honored absent direction of the Debtors and an order of the Court.
  - (iv) Motion of Debtors for Interim and Final Authority to (I) Maintain and Administer Prepetition Customer Programs, Promotions, and Practices and (II) Pay and Honor Related Prepetition Obligations (the "Customer Programs Motion")
- 108. The Debtors request authority to, in the ordinary course of business and consistent with past practice, (i) maintain and administer prepetition customer programs, promotions and practices, as necessary and appropriate in the Debtors' business judgment, and (ii) to pay and otherwise honor their obligations to customers relating thereto, whether arising prior to or after the Commencement Date.
- 109. The Debtors' businesses depend upon the loyalty of their customers. To maximize customer loyalty, the Debtors have maintained and followed, in the ordinary course of business, various practices and programs (collectively, the "Customer Programs") to reward

and provide incentives to existing customers and to attract new customers to the Debtors' stores. Such programs are standard in the retail food business. Without the ability to continue their Customer Programs and to satisfy prepetition obligations in connection therewith, the Debtors risk losing market share and value of their businesses. The Debtors' Customer Programs are described more fully in the Motion.

- 110. In order to maintain the Debtors' reputation for reliability and to maintain the loyalty, goodwill and support of their Customers, the Debtors must maintain their Customer Programs and honor their obligations thereunder.
  - (v) Motion of Debtors for Entry of Interim and Final Orders Authorizing the Debtors to Pay Certain Taxes and Fees ("Taxes and Fees Motion")
- 111. The Debtors request authorization, but not direction, the Debtors to remit and pay sales, use, franchise, state and local income, real and personal property, and other taxes, assessments, fees and charges (collectively, the "Taxes and Fees").
- that they remit to various federal, state and local taxing, licensing, regulatory and other governmental authorities (collectively, the "Authorities"). Many of the Taxes and Fees collected are held in trust for and must be turned over to the Authorities. The Debtors also seek to pay certain prepetition Taxes and Fees in order to, among other things, forestall Authorities from taking actions that might interfere with the administration of these Chapter 11 Cases, which may include bringing personal liability actions against directors, officers and other key employees (whose full-time attention to the Debtors' Chapter 11 Cases is required to avoid business disruptions and maximize recoveries to the Debtors' creditors), asserting liens on the Debtors' property or assessing penalties and/or significant interest on past-due taxes. In addition, the non-payment of such Taxes and Fees may give rise to priority claims pursuant to

section 507(a)(8) of the Bankruptcy Code. Accordingly, I believe that the relief requested in the Taxes and Fees Motion is in the best interests of the Debtors' estates, their creditors and all other parties in interest, and will enable the Debtors to continue to operate their businesses.

- (vi) Motion of Debtors Pursuant to 11 U.S.C. § 363 and 503 for Interim and Final Authority to (A) Pay Prepetition Claims Of Warehousemen and Miscellaneous Lien Claimants, (B) Confirm Administrative Expense Priority of Undisputed Commencement Date Orders and Satisfy Such Obligations in the Ordinary Course of Business and (C) Pay PACA/PASA Claims (the "Lienholders' Motion")
- 113. The Debtors seek authority to (i) pay prepetition claims of Warehousemen and Miscellaneous Lien Claimants, (ii) confirm administrative expense priority of all undisputed obligations for merchandise ordered prepetition and delivered on the Commencement Date or postpetition, and (iii) pay PACA/PASA Claims.
- the "Shippers") and third-party storage facility providers (collectively, together with the Shippers, the "Warehousemen") to deliver certain suppliers' merchandise and store such merchandise in storage facilities (collectively, the "Warehouses") prior to ultimate delivery to the Debtors' supermarkets. In the event that the Debtors fail to reimburse the Warehousemen for charges incurred in connection with the transport and storage of the merchandise, various state laws permit the Warehousemen to assert a statutory lien against the merchandise in their possession that is the subject of any delinquent charges, securing such charges and potentially blocking the Debtors' access to the stored merchandise. To maintain access to the stored merchandise that is essential to the continued viability of the Debtors' retail operations and preserve the value of the merchandise, the Debtors seek authority to honor outstanding invoices related to the shipping and warehousing services provided to the Debtors prior to the Commencement Date.

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"Miscellaneous Lien Claimants") to perform repairs and make improvements related to refrigeration equipment, electrical systems, plumbing, elevator and escalator systems and various types of food service equipment. The Miscellaneous Lien Claimants could potentially assert liens, including mechanic's liens, artisan's liens and materialman's liens (the "Miscellaneous Lien Claims") against the Debtors' property for amounts the Debtors owe to those third parties. If the Debtors are unable to pay the Miscellaneous Lien Claims, they risk losing access to facilities and equipment that are critical to the continued operation of the supermarkets.

of business, the Debtors ordered goods and supplies necessary to operate their businesses, the delivery of which will occur on or after the Commencement Date (the "Commencement Date Orders"). To avoid becoming general unsecured creditors of the Debtors' estates with respect to related merchandise, certain suppliers of merchandise subject to one or more Commencement Date Orders may refuse to ship or transport such merchandise (or may recall such shipments) unless the Debtors issue substitute purchase orders postpetition. To prevent any disruption to the Debtors' retail operations, the Debtors seek an order (a) confirming administrative expense priority under section 503(b) of the Bankruptcy Code to all undisputed obligations of the Debtors arising from the acceptance of merchandise subject to the Commencement Date Orders and (b) authorizing the Debtors to satisfy such obligations in the ordinary course of business.

117. In addition, prior to the Commencement Date, the Debtors purchased certain produce that they believe may qualify as "perishable agricultural commodities" under the under the Perishable Agricultural Commodities Act of 1930, as amended, 7 U.S.C. §§ 499a *et seq.* ("PACA"). Similarly, certain of the Debtors' suppliers (the "PASA Claimants" and,

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together with the PACA Claimants, the "PACA/PASA Claimants") may be eligible to assert claims under the Packers and Stockyards Act of 1921 as amended, 7 U.S.C. § 181 *et seq.* ("PASA"), which prescribes the conditions of operations for businesses dealing in livestock and poultry. It is my understand that under both PACA and PASA, eligible suppliers and their agents (the "PACA/PASA Claimants") are the beneficiaries of a statutory trust in certain of the buyer's applicable inventory and proceeds relating thereto, and assets of the respective statutory trusts are not property of the Debtors' estates. The PACA/PASA Claimants may be eligible to assert potential claims under the respective statutes for outstanding payments on account of applicable merchandise, which claims are granted priority ahead of secured and unsecured creditors.

- (vii) Motion of Debtors Pursuant to 11 U.S.C. §§ 105(a), 363, and 541 to Release Certain Funds Held in Trust and to Continue to Perform and Honor Obligations Under the Coin Deposit and Consignment Arrangements (the "**Trust Funds Account Motion**")
- benefit and on behalf of non-Debtor third parties, to continue to perform and honor obligations under their prepetition coin deposit arrangement and to continue to perform and honor obligations under their prepetition consignment sales arrangements, in the ordinary course of business and in a manner consistent with past practice. The Debtors engage in various marketing and sales practices in the ordinary course of their business as a means of offering a convenience to their customers, attracting new customers, promoting loyalty among the existing customer base, and producing alternative streams of income. To preserve reputational integrity and continue to attract existing and new customers of their stores, it is essential that the Debtors honor their obligations in connection with selling lottery tickets and third-party retail gift cards, and also providing onsite money transfer services and depositories for coins and bottles.

- 119. Not only do the Debtors earn commission or bonuses directly from their participation in the Trust Programs, but the Debtors are also compensated indirectly because the Trust Programs attract customers to the Debtors' stores and may incrementally increase revenue at the point of sale. The payment of the Trust Funds is important to the Debtors' continued business operations, and the value of the Debtors' businesses could be significantly harmed if the Debtors are unable to continue to offer these programs and products, and may drive customers to the Debtors' competitors for access these programs and products.
  - (viii) Motion of the Debtors for the Entry of an Order Establishing Notification Procedures and Approving Restrictions on Certain Transfers of Interests and Claims in the Debtors (the "NOLs Motion")
- 120. The Debtors seek to establish procedures to protect the potential value of the Debtors' tax net operating loss carryforwards ("NOLs") and certain other tax attributes ("Tax Attributes"). The proposed procedures would impose certain restrictions and notification requirements with respect to (i) the common stock of Montvale (such common stock, the "Common Stock"), (ii) the Convertible Notes (together with the Common Stock, the "Montvale Securities") and (iii) any options or similar interests to acquire such securities.
- approximately \$512 million of consolidated NOLs for U.S. federal income tax purposes (of which approximately \$200 million remain effectively subject to limitation as a result of Montvale having undergone an "ownership change" for U.S. federal income tax purposes in connection with its emergence from the 2010 Cases on March 13, 2012), in addition to certain other Tax Attributes. These Tax Attributes are valuable assets of the respective Debtors' estates because the Tax Code generally permits corporations to carry over their Tax Attributes to reduce future taxable income. Accordingly, absent any intervening limitations, the Tax Attributes could

substantially reduce the Debtors' U.S. federal income tax liability during the pendency of these Chapter 11 Cases (such as in connection with the disposition of assets) or, potentially, in the event of a future transaction, to offset future income tax liabilities. The Tax Attributes could thus translate into future tax savings over time and any such savings could enhance the Debtors' cash position for the benefit of all parties in interest.

- 122. An ownership change, pursuant to section 382 of the United States Internal Revenue Code (which is described further in the NOL Motion), prior to the effective date of a chapter 11 plan could effectively eliminate the Debtors' ability to use their Tax Attributes, thereby resulting in a significant loss of potential value to the Debtors' estates. Accordingly, the trading procedures seek authority to monitor and approve certain changes in the ownership of Montvale Securities (including by claiming a worthlessness deduction) to protect against the occurrence of an ownership change during the pendency of these bankruptcy cases.
  - (ix) Motion of Debtors Requesting Entry of an Order (I) Approving Debtors' Proposed Form of Adequate Assurance of Payment to Utility Providers, (II) Establishing Procedures for Determining Adequate Assurance of Payment for Future Utility Services, and (III) Prohibiting Utility Providers from Altering, Refusing, or Discontinuing Service (the "Utilities Motion")
- 123. The Debtors request entry of an order (i) approving the Debtors' proposed form of adequate assurance of payment to utility providers, (ii) establishing procedures for determining adequate assurance of payment for future utility services, and (iii) prohibiting utility providers from altering or discontinuing service on account of outstanding prepetition invoices.
- 124. Preserving utility services on an uninterrupted basis is essential to the Debtors' ongoing operations and the Sale Process. Indeed, any interruption in utility services—even for a brief period of time—would seriously disrupt the Debtors' ability to continue operations and service their customers. This disruption would adversely impact customer

relationships and would result in a decline in the Debtors' revenues. It also would affect the value of inventory—particularly items like perishable goods and frozen food. Such a result could seriously jeopardize the Debtors' restructuring efforts and, ultimately, creditor recoveries. Therefore, it is critical that utility services continue uninterrupted during these chapter 11 cases.

- 125. The Debtors intend to pay postpetition obligations owed to the Utility Providers in a timely manner. The Debtors expect that cash flows from operations and their DIP Financing will be sufficient to pay postpetition obligations related to their utility services in the ordinary course of business.
- 126. Furthermore, the Debtors propose to deposit into a newly-created, segregated, interest-bearing bank account a sum equal to the cost of two weeks' worth of the average utility cost for each Utility Provider (less any amounts already on deposit with any such Utility Provider that have not been applied to outstanding prepetition amounts)<sup>10</sup>, based on the Debtors' average usage for the fiscal year ending 2014 (collectively, the "Adequate Assurance Deposit").
- 127. I believe that the Adequate Assurance Deposit, in conjunction with the DIP Financing, cash flow from operations, and cash on hand demonstrate the Debtors' ability to pay for future utility services in the ordinary course of business and constitute sufficient adequate assurance to the Utility Providers.
  - (x) Application of Debtors for an Order Appointing Prime Clerk LLC as Claims and Noticing Agent (the "Claims and Noticing Agent Retention Application")
- 128. The Debtors request authority to appoint Prime Clerk LLC ("Prime Clerk") as claims and noticing agent ("Claims and Noticing Agent") in accordance with the

<sup>&</sup>lt;sup>10</sup> To the extent any deposits with any Utility Provider is in excess of two weeks' worth of the average utility cost, the Debtors reserve their right to demand such excess amounts.

terms and conditions of that certain Engagement Agreement dated July 15, 2015, by and between A&P and Prime Clerk (the "Engagement Agreement"), effective *nunc pro tunc* to the Commencement Date. Prime Clerk's duties will include assuming full responsibility for the distribution of notices and the maintenance, processing, and docketing of proofs of claim filed in these Chapter 11 Cases. I believe the Debtors' selection of Prime Clerk to serve as their Claims and Noticing Agent has satisfied the Court's Protocol for the Employment of Claims and Noticing Agents Under 28 U.S.C. § 156(c). Specifically, the Debtors have solicited and reviewed engagement proposals from at least two other Court-approved claims and noticing agents to ensure selection through a competitive process.

Prime Clerk's quality of services and expertise. The terms of Prime Clerk's retention are set forth in the Engagement Agreement attached to, and filed contemporaneously therewith, the Claims and Noticing Agent Retention Application. Appointing Prime Clerk as their Claims and Noticing Agent will maximize the efficiency of the distribution of notices and the processing of claims, as well as relieve the Office of the Clerk of the Bankruptcy Court of the administrative burden of processing an overwhelming number of claims.

# VII. <u>Information Required by Local Rule 1007-2</u>

- 130. In accordance with Local Rule 1007-2, the schedules attached hereto provide certain information related to the Debtors.
- 131. Pursuant to Local Rule 1007-2(a)(3), <u>Schedule 1</u> hereto lists the names and addresses of the members of, and attorneys for, any committee organized prior to the Commencement Date and a brief description of the circumstances surrounding the formation of the committee and the date of its formation.

- 132. Pursuant to Local Rule 1007-2(a)(4), <u>Schedule 2</u> hereto lists the holders of the Debtors' forty (40) largest unsecured claims on a consolidated basis, excluding claims of insiders.
- 133. Pursuant to Local Rule 1007-2(a)(5), <u>Schedule 3</u> hereto lists the holders of the four (4) largest secured claims against the Debtors on a consolidated basis.
- 134. Pursuant to Local Rule 1007-2(a)(6), <u>Schedule 4</u> hereto provides a summary of the (unaudited) consolidated assets and liabilities for the Debtors and their non-Debtor affiliates.
- 135. Pursuant to Local Rule 1007-2(a)(7), <u>Schedule 5</u> hereto provides the following information: the number and classes of shares of stock, debentures, and other securities of the Debtors that are publicly held and the number of record holders thereof; and the number and classes of shares of stock, debentures, and other securities of the Debtors that are held by the Debtors' directors and officers, and the amounts so held.
- 136. Pursuant to Local Rule 1007-2(a)(8), **Schedule 6** hereto provides a list of all of the Debtors' property in the possession or custody of any custodian, public officer, mortgagee, pledgee, assignee of rents, secured creditor, or agent for any such entity, giving the name, address, and telephone number of each such entity and the location of the court in which any proceeding relating thereto is pending.
- 137. Pursuant to Local Rule 1007-2(a)(9), **Schedule 7** hereto provides a list of the premises owned, leased, or held under other arrangement from which the Debtors operate their businesses.
- 138. Pursuant to Local Rule 1007-2(a)(10), **Schedule 8** hereto provides the location of the Debtors' substantial assets, the location of their books and records, and the nature,

location, and value of any assets held by the Debtors outside the territorial limits of the United States.

- 139. Pursuant to Local Rule 1007-2(a)(11), **Schedule 9** hereto provides a list of the nature and present status of each action or proceeding, pending or threatened, against the Debtors or their property where a judgment against the Debtors or a seizure of their property may be imminent.
- 140. Pursuant to Local Rule 1007-2(a)(12), <u>Schedule 10</u> hereto provides a list of the names of the individuals who comprise the Debtors' existing senior management, their tenure with the Debtors, and a brief summary of their relevant responsibilities and experience.
- 141. Pursuant to Local Rule 1007-2(b)(1)-(2)(A), Schedule 11 hereto provides the estimated amount of weekly payroll to the Debtors' employees (not including officers, directors, stockholders, and partners) and the estimated amount to be paid to officers, stockholders, directors, members of any partnerships, and financial and business consultants retained by the Debtors for the thirty (30) day period following the filing of the Debtors' Chapter 11 Cases as the Debtors intend to continue to operate their businesses.
- 142. Pursuant to Local Rule 1007-2(b)(3), <u>Schedule 12</u> hereto provides, for the thirty (30) day period following the filing of the Chapter 11 Cases, a list of estimated cash receipts and disbursements, net cash gain or loss, obligations, and receivables expected to accrue that remain unpaid, other than professional fees.

#### Conclusion

143. This declaration illustrates the factors that have precipitated the commencement of the Chapter 11 Cases and the critical need for the Debtors to implement their Sale Strategy.

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144. I declare under penalty of perjury that, to the best of my knowledge and after reasonable inquiry, the foregoing is true and correct.

Executed this 19<sup>th</sup> day of July, 2015

/s/ Christopher W. McGarry Christopher W. McGarry Chief Restructuring Officer, The Great Atlantic & Pacific Company, Inc. Exhibit A

# Illustrative Case Timeline

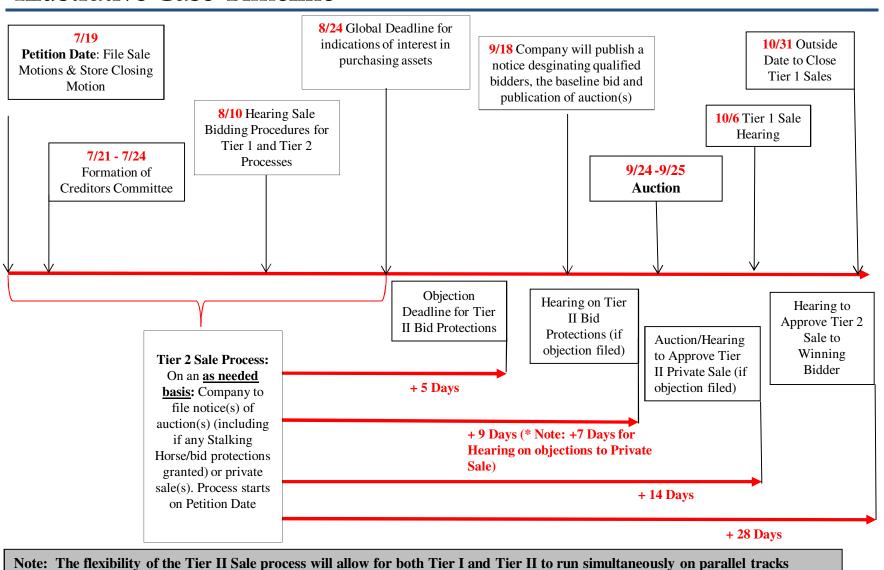
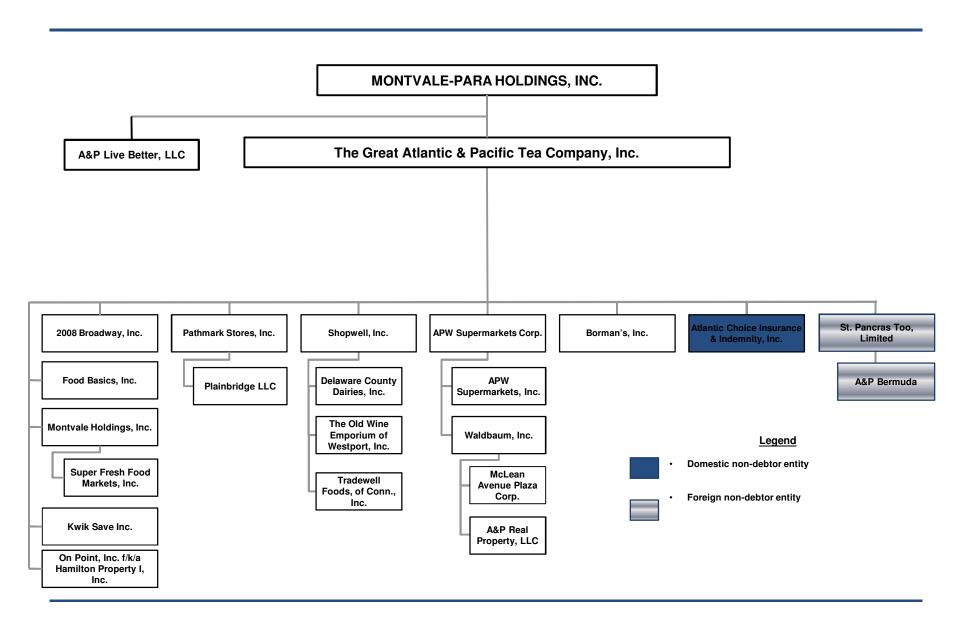


Exhibit B

# **A&P: Corporate Structure**



**Schedules to the Declaration** 

### Schedule 1

### **Committees**

Pursuant to Local Rule 1007-2(a)(3), to the best of the Debtors' knowledge and belief, no committee has been organized prior to the Commencement Date.

### Schedule 2

## Consolidated List of 40 Largest Unsecured Claims (Excluding Insiders)<sup>1</sup>

Pursuant to Local Rule 1007-2(a)(4), the following is a list of creditors holding, as of the July 11, 2015 the forty (40) largest, unsecured claims against the Debtors, on a consolidated basis, excluding claims of insiders as defined in 11 U.S.C. § 101.

No.	Creditor	Complete mailing address, telephone number, and name of employee, agent, or department of creditor familiar with claim who may be contacted	Nature of claim	Amount of claim
1	C & S Wholesale Grocers, Inc.	C & S Wholesale Grocers, Inc. Attn.: President or General Counsel 7 Corporate Drive Keene, NH 03431 Tel: 603-354-7000 Fax: 603-354-4690 Email:	Trade Debt	\$39,358,006.53
2	McKesson Drug Co.	McKesson Drug Co. Attn.: President or General Counsel One Post Street San Francisco, CA 94104 Tel: 415-983-8300 Fax: 415-983-9369 Email:	Trade Debt	\$8,353,950.47
3	Facility Source, LLC	Facility Source, LLC Attn.: President or General Counsel 200 E. Campus View Blvd., Ste. 301 Columbus, OH 43235 Tel: 800-896-9000 Fax: 614-318-1701 Email:	Trade Debt	\$6,712,618.35
4	Coca-Cola Enterprises	Coca-Cola Enterprises Attn.: President or General Counsel 2500 Windy Ridge Parkway Atlanta, GA 30339 Tel: 678-260-3000 Fax: 404-676-4903 Email:	Trade Debt	\$4,757,348.88

<sup>&</sup>lt;sup>1</sup>The information herein shall not constitute an admission of liability by, nor is it binding on, the Debtors. All claims are subject to customary offsets, rebates, discounts, reconciliations, credits, and adjustments, which are not reflected on this Schedule.

No.	Creditor	Complete mailing address, telephone number, and name of employee, agent, or department of creditor familiar with claim who may be contacted	Nature of claim	Amount of claim
5	Mondelez Global LLC	Mondelez Global LLC Attn.: President or General Counsel 100 Deforest Avenue East Hanover, NJ 07936 Tel: 855-535-5648 Fax: Email: carol.ward@mdlz.com	Trade Debt	\$3,162,367.71
6	Garelick Farms Inc.	Garelick Farms Inc. Attn.: President or General Counsel 1199 W Central St. Ste. 1 Franklin, MA 02038 Tel: 508-528-9000 Fax: 508-520-0307 Email:	Trade Debt	\$2,372,773.97
7	Mindy Klarman	Mindy Klarman 58 Erie Avenue Rockaway, NJ 07866 Tel: Fax: Email:	Litigation	\$1,821,116.35
8	Manhattan Beer	Manhattan Beer Attn.: President or General Counsel 955 East 149th Street Bronx, NY 10455 Tel: 718-292-9300 Fax: 718-292-0125 Email:	Trade Debt	\$1,202,040.02
9	Entenmann's Bakery	Entenmann's Bakery Attn.: President or General Counsel c/o Bimbo Bakeries USA 2810 Golden Mile Hwy Pittsburgh, PA 15239 Tel: 724-327-1854 Fax: 610-320-9286 Email:	Trade Debt	\$1,070,182.86
10	Quad Graphics, Inc.	Quad Graphics, Inc. Attn.: President or General Counsel N61 W23044 Harry's Way Sussex, WI 53089-3995 Tel: 414-566-6000 Fax: 414-566-9558 Email: <a href="mailto:sxwdeliveryappt@qg.com">sxwdeliveryappt@qg.com</a>	Trade Debt	\$917,327.11

No.	Creditor	Complete mailing address, telephone number, and name of employee, agent, or department of creditor familiar with claim who may be contacted	Nature of claim	Amount of claim
11	CBA Industries	CBA Industries Attn.: President or General Counsel 669 River Drive Elmwood Park, NJ 07407-1717 Tel: 201-587-1717 Fax: 201-587-8308 Email:	Trade Debt	\$859,592.42
12	Arnold Bakers Inc.	Arnold Bakers Inc. Attn.: President or General Counsel c/o Bimbo Bakeries USA 2810 Golden Mile Hwy Pittsburgh, PA 15239 Tel: 724-327-1854 Fax: 610-320-9286 Email:	Trade Debt	\$828,507.19
13	Coremark/Klein Wholesale Dist.	Coremark/Klein Wholesale Dist. Attn.: President or General Counsel 395 Oyster Point Blvd South San Francisco, CA 94080 Tel: 650-589-9445 Fax: 650-952-4284 Email:	Trade Debt	\$810,200.22
14	S B Thomas Inc.	S B Thomas Inc. Attn.: President or General Counsel 191 Talmadge Road #5 Edison, NJ 08817 Tel: 732-287-0040 Fax: 732-287-0292 Email:	Trade Debt	\$761,268.89
15	UTZ Quality Foods Inc.	Utz Quality Foods Inc. Attn.: President or General Counsel 900 High Street Hanover, PA 17331 Tel: 717-637-6644 Fax: 717-634-5890 Email: customerservice@utzsnacks.com	Trade Debt	\$758,346.60
16	Wise Foods	Wise Foods Attn.: President or General Counsel 228 Raseley Street Berwick, PA 18603 Tel: 888-759-4401 Fax: 570-759-4001 Email:	Trade Debt	\$725,233.09

No.	Creditor	Complete mailing address, telephone number, and name of employee, agent, or department of creditor familiar with claim who may be contacted	Nature of claim	Amount of claim
17	Tolt Solutions, Inc.	Tolt Solutions, Inc. Attn.: President or General Counsel 3550 Rutherford Rd. Taylors, SC 29687 Tel: 704-206-7868 Fax: 704-509-2538 Email: marketing@toltsolutions.com	Trade Debt	\$680,919.41
18	Capital Wine & Spirits	Capital Wine & Spirits Attn.: PJ Horgan – President 129 Hartman Road North Wales, PA 19454 Tel: 267-960-0900 Fax: 267-960-0901 Email	Trade Debt	\$664,951.13
19	Kellermeyer Bergensons Services, LLC	Kellermeyer Bergensons Services LLC Attn.: President or General Counsel 1575 Henthorne Drive Maumee, OH 43537 Tel: 419-867-4300 Fax: 800-288-1375 Email: hr@kbs-services.com	Trade Debt	\$650,921.58
20	Nebraskaland	Nebraskaland Attn.: President or General Counsel 355 Food Center Drive Building-G Bronx, NY 10474 Tel: 718-842-0700 Fax: 718-842-2046 Email: customerservice@nebraskaland.com	Trade Debt	\$649,020.18
21	Keebler Biscuit Co.	Keebler Biscuit Co. Attn.: President or General Counsel 677 Larch Ave Elmhurst, IL 60126 Tel: 630-833-2900 Fax: 630-833-6961 Email:	Trade Debt	\$624,030.41
22	Pepperidge Farm Inc. Bread	Pepperidge Farm Inc. Bread Attn.: President or General Counsel 595 Westport Ave Norwalk, CT 06851 Tel: 203-846-7000 Fax: 203-846-7369 Email:	Trade Debt	\$613,315.76

No.	Creditor	Complete mailing address, telephone number, and name of employee, agent, or department of creditor familiar with claim who may be contacted	Nature of claim	Amount of claim
23	Lehigh Valley Dairies Inc.	Lehigh Valley Dairies Inc. Attn.: President or General Counsel 880 Allentown Road Lansdale, PA 19446 Tel: 570-385-1884 Fax: 570-385-1686 Email:	Trade Debt	\$572,201.95
24	Universal Environmental	Universal Environmental Attn.: President or General Counsel 900 Merchants Concourse, Suite 214 Westbury, NY 11590 Tel: 800-552-0309 Fax: 516-489-3736 Email: jciardulli@uecny.com	Trade Debt	\$538,378.94
25	Western Union Financial	Western Union Financial Attn.: President or General Counsel 12510 Belford Avenue Englewood, CO 80112 Tel: 720-332-1000 Fax: 720-332-4753 Email:	Trade Debt	\$500,000.00
26	Mc Kee Baking Co.	Mc Kee Baking Co. Attn.: President or General Counsel 10260 McKee Road Collegedale, TN 37315 Tel: 615-238-7111 Fax: 615-238-7127 Email:	Trade Debt	\$491,712.21
27	Nestle DSD Company Ice Cream	Nestle DSD Company Ice Cream Attn.: President or General Counsel 3863 Collections Center Drive Chicago, IL 60693 Tel: 510-652-8187 Fax: Email: karla.johnson@us.nestle.com	Trade Debt	\$482,348.27
28	Consolidated Edison Co- NY	Consolidated Edison Co-NY Attn.: President or General Counsel 4 Irving Place New York, NY 10003 Tel: 212-460-4600 Fax: 212-673-1729 Email:	Trade Debt	\$465,536.82

No.	Creditor	Complete mailing address, telephone number, and name of employee, agent, or department of creditor familiar with claim who may be contacted	Nature of claim	Amount of claim
29	Flowers Baking Co of Lynchburg, LLC	Flowers Baking Co of Lynchburg, LLC Attn.: President or General Counsel 1905 Hollins Mill Road Lynchburg, VA 24503 Tel: 434-528-0441 Fax: 434-528-3413 Email:	Trade Debt	\$446,551.84
30	R & R Marketing	R & R Marketing Attn.: Credit Dept. 10 Patton Drive West Caldwell, NJ 07006 Tel: 973-228-5100 Fax: 973-403-8670 Email:	Trade Debt	\$435,551.49
31	Two Paragon Drive LLC	Two Paragon Drive LLC c/o Paragon Affiliates Attn.: President or General Counsel One Paragon Dr., Ste. 145 Montvale, NJ 07645 Tel: 201-391-5070 Fax: Email:	Rent	\$435,080.84
32	Masters Pharmaceutical d/b/a River City Pharma	Masters Pharmaceutical d/b/a River City Pharma Attn.: President or General Counsel 11930 Kemper Springs Drive Cincinnati, OH 45240 Tel: 513-354-2690 Fax: 513-354-2691 Email: info@mastersrx.com	Trade Debt	\$433,975.40
33	Brescome Barton Inc.	Brescome Barton Inc. Attn.: President or General Counsel 69 Defco Park Rd. North Haven, CT 06473 Tel: 203-239-4901 Fax: 203-985-8205 Email: Sales@BrescomeBarton.com	Trade Debt	\$432,771.82
34	Stroehmann Bakeries Inc.	Stroehmann Bakeries Inc. Attn.: President or General Counsel 255 Business Center Drive Horsham, PA 19044 Tel: 215-672-8010 Fax: 215-672-6988 Email:	Trade Debt	\$431,470.42

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No.	Creditor	Complete mailing address, telephone number, and name of employee, agent, or department of creditor familiar with claim who may be contacted	Nature of claim	Amount of claim
35	Clare Rose Nassau	Clare Rose Nassau Attn.: Sean Rose, CEO 100 Rose Executive Blvd. East Yaphank, NY 11967 Tel: 631-475-1840 Fax: 631-475-1837 Email: seanrose@clarerose.com	Trade Debt	\$419,542.54
36	Parmed Pharmaceuticals Inc.	Parmed Pharmaceuticals Inc. Attn.: Daniel H. Movens - Senior VP 4220 Hyde Park Blvd. Niagara Falls, NY 14305-1798 Tel: 716-284-5666 Fax: 800-727-6330 Email dmovens@parmedpharm.com	Trade Debt	\$409,752.09
37	Snyder's of Hanover	Snyder's of Hanover Attn.: President or General Counsel 1250 York Street P O Box 6917 Hanover, PA 17331 Tel: 717-632-4477 Fax: 717-632-7207 Email	Trade Debt	\$401,018.63
38	Valassis	Valassis Attn.: President or General Counsel 19975 Victor Parkway/ Livonia, MI 48152 Tel: 734-591-3000 Fax: 860-285-6412 Email:	Trade Debt	\$396,409.99
39	Snapple Distributors Inc.	Snapple Distributors Inc. Attn.: President or General Counsel 12891 Collections Center Dr. Chicago, Il 60693 Tel: 972-673-7000 Fax: 972-365-8150 Email:	Trade Debt	\$391,795.48
40	Goya Foods	Goya Foods Attn.: President or General Counsel 350 County Road Jersey City, NJ 07307 Tel: 201-348-4900 Fax: 201-348-6609 Email:	Trade Debt	\$382,773.18

### Schedule 3

### **Consolidated List of Holders of Four Largest Secured Claims**

Pursuant to Local Rule 1007-2(a)(5), to the best of the Debtors' knowledge, belief, and understanding, the following chart lists the creditors holding, as of the Commencement Date, the four (4) largest secured, non-contingent claims against the Debtors, on a consolidated basis, excluding claims of insiders as defined in 11 U.S.C. § 101.

No.	Creditor	Contact, Mailing Address, Telephone Number/Fax Number, Email	Amount of Claim	Type of Collateral
	Wells Fargo Bank,	Wells Fargo Bank, National	\$300,000,000.00	All personal
	National Association, in	Association		property of the
	its capacity as Agent for	One Boston Place, 18th Floor		Debtors
	the Lenders, pursuant to	Boston, Massachusetts 02108		
1.	that certain Amended	Attn: Emily Abrahamson		
	and Restated Senior	Telephone: (617) 854-7243		
	Secured Revolving	Facsimile: (855)-842-6360		
	Credit Agreement dated	emily.j.abrahamson@wellsfargo.com		
	September 17, 2014			
	Wells Fargo Bank,	Wells Fargo Bank, National	\$261,500,000.00	All personal
	National Association, in	Association		property of the
	its capacity as Agent for	One Boston Place, 18th Floor		Debtors
	the Lenders, pursuant to	Boston, Massachusetts 02108		
2.	that certain Amended	Attn: Christian West		
	and Restated Senior	Telephone: (617) 854-7263		
	Secured Term Credit	Facsimile: (877) 474-3331		
	Agreement dated	christian.c.west@wellsfargo.com		
	September 17, 2014			

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No.	Creditor	Contact, Mailing Address, Telephone Number/Fax Number, Email	Amount of Claim	Type of Collateral
3.	U.S. Bank National Association, in its capacity as Trustee and Collateral Agent for holders of Senior Secured PIK Toggle Notes due 2017, pursuant to that certain Indenture dated March 31, 2012, by and between Montvale-Para Holdings, Inc. and U.S. Bank National Association	U.S. Bank National Association 100 Wall Street New York, NY 10005 Attn: Corporate Trust Department Facsimile: (212) 361-6153	\$286,300,000.00	All personal property of the Debtors
4.	U.S. Bank National Association, in its capacity as Trustee and Collateral Agent for holders of Senior Secured Convertible Notes due 2018, pursuant to that certain Indenture dated March 13, 2012, by and between Montvale-Para Holdings, Inc. and U.S. Bank National Association	U.S. Bank National Association 100 Wall Street New York, NY 10005 Attn: Corporate Trust Department Facsimile: (212) 361-6153	\$390,800,000.00	All personal property of the Debtors

## Schedule 4

Condensed Consolidated Balance Sheet (Unaudited) as of May 23, 2015

#### MONTVALE-PARA HOLDINGS , INC. CONSOLIDATED BALANCE SHEETS ( DOLLARS IN THOUSANDS ) (UNAUDITED)

		ACTUAL AS OF		ACTUAL AS OF
Assets	Ma	ay 23, 2015	Ma	y 17, 2014
Current assets:			_	
Cash and cash equivalents	\$	115,082	\$	210,634
Restricted cash		1,039		1,063
Accounts receivable, net		92,241		92,778
Inventories, net		301,045		318,325
Prepaid expenses and other current assets  Total current assets		27,161		44,130
Total current assets		536,568		666,930
Non-current assets:				
Property owned, net		865,730		939,582
Property under capital leases, net		29,574		36,193
Property, net		895,304		975,775
Intangible assets, net		79,205		96,717
Other assets		72,183		114,893
Total assets	\$	1,583,260	\$	1,854,315
Liabilities and Stockholders' Deficit Current liabilities: Current portion of long-term debt Current portion of obligations under capital leases	\$	10,080 7,762	\$	2,778 7,230
Accounts payable		146,743		153,580
Book overdrafts		16,602		16,498
Accrued salaries, wages and benefits		63,742		67,943
Accrued taxes		15,941		18,350
Other accruals		121,078		139,742
Total current liabilities		381,948		406,121
Non-current liabilities:				007 570
\$270 million Term Loan, due 3/14/2017		-		227,579
\$375/\$300 million ABL, due 3/13/2017 \$270 million Term Loan, due 9/17/2019		261 465		15,200
12.5% PIK Toggle Note (2nd Lien) due 9/13/2017		261,465 286,313		245,180
14.0% New Convertible (3rd Lien) due 3/13/2018		380,732		346,643
Other		423		468
Long-term debt		928,933		835,070
Long-term obligations under capital leases		56,276		64,152
Long-term real estate liabilities		328,534		308,090
Other financial liabilities		63,471		64,419
Other non-current liabilities		551,580		517,288
Total liabilities		2,310,742		2,195,140
Stockholders' deficit: Common stock Additional paid-in capital Accumulated other comprehensive income (loss) Accumulated deficit Total stockholders' deficit Total liabilities and stockholders' deficit		8 83,614 (50,802) (760,302) (727,482) 1,583,260		8 93,230 16,903 (450,966) (340,825) 1,854,315
TOTAL HADIILIES ATTU STOCKHOIUEIS UEITUIL	φ	1,505,200	φ	1,004,010

### Schedule 5

### The Debtors' Securities

Pursuant to Local Rule 1007-2(a)(7), the Debtors submit that they have not issued securities that are registered with the Securities and Exchange Commission. The securities listed in the chart below were issued by Montvale-Para Holdings, Inc. pursuant to an exemption from registration under the Securities Exchange Act of 1934, as amended.

Type of Security	Principal Amount	Approximate Number of Record Holders	As of
12.5% Senior Secured PIK Toggle Notes due 2017	\$215,000,000.00	8	July 19, 2015
14% Senior Secured Convertible Notes due 2018	\$250,000,000.00	8	July 19, 2015

#### **Debtors' Property Not in the Debtors' Possession**

Local Rule 1007-2(a)(8) requires the Debtors to list property that is in the possession or custody of any custodian, public officer, mortgagee, pledgee, assignee of rents, secured creditor, or agent for any such entity.

In the ordinary course of business, on any given day, property of the Debtors (including security deposits or other collateral with counterparties to certain commercial relationships) is likely to be in the possession of various third parties, including, vendors, shippers, common carriers, materialmen, distributors, warehousemen, fulfillment houses, service providers, custodians, public officers or agents, where the Debtors' ownership interest is not affected. Because of the constant movement of this property, providing a comprehensive list of the persons or entities in possession of the property, their addresses and telephone numbers, and the location of any court proceeding affecting the property would be impractical.

Pursuant to Local Rule 1007-2(a)(9), the following lists the property or premises owned, leased, or held under other arrangement from which the Debtors operate their businesses.

### Leased Property<sup>1</sup>

Debtor	Street Address	City	State	Zip Code	Country
A&P Live Better, LLC	1 Padanaram St	Danbury	СТ	06812	USA
A&P Live Better, LLC	1511 Route 22	Brewster	NY	10509	USA
A&P Live Better, LLC	2200 Maple Ave	Fair Lawn	NJ	07410	USA
A&P Live Better, LLC	3399 Aramingo Ave	Philadelphia	PA	19134	USA
A&P Live Better, LLC	4365 Robert Kirkwood Highway	Wilmington	DE	19808	USA
APW Supermarkets, Inc.	84 Jericho Turnpike	Commack	NY	11725	USA
APW Supermarkets, Inc.	1510 Old Country Rd	Riverhead	NY	11901	USA
APW Supermarkets, Inc.	3620 Long Beach Rd.	Oceanside	NY	11572	USA
APW Supermarkets, Inc.	1236 Veteran's Highway	Hauppauge	NY	11788	USA
APW Supermarkets, Inc.	777 Pulaski Road	Greenlawn	NY	11740	USA
APW Supermarkets, Inc.	2475 Jericho Tpk.	Garden City	NY	11040	USA
APW Supermarkets, Inc.	812 Montauk Hwy	Ctr Moriches	NY	11934	USA
APW Supermarkets, Inc.	70 Sunset Ave	West Hampton	NY	11978	USA
APW Supermarkets, Inc.	3100 Ocean Ave.	Brooklyn	NY	11235	USA
APW Supermarkets, Inc.	60 Wall St	Huntington	NY	11743	USA
APW Supermarkets, Inc.	2149 Ralph Ave.	Brooklyn	NY	11234	USA
APW Supermarkets, Inc.	440 W Sunrise Hwy	North Patchogue	NY	11772	USA

<sup>&</sup>lt;sup>1</sup> The classification of the contractual agreements listed herein as real property leases or property held by other arrangements is not binding upon the Debtors.

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	60.777.00				***
APW Supermarkets, Inc.	60 E Hoffman Av	Lindenhurst	NY	11757	USA
APW Supermarkets, Inc.	5508 Sunrise Highway	Massapequa	NY	11758	USA
APW Supermarkets, Inc.	67 Newtown Lane	Easthampton	NY	11937	USA
APW Supermarkets, Inc.	167 Jagger Ln	Southampton	NY	11968	USA
APW Supermarkets, Inc.	10095 Main Rd.	Mattituck	NY	11952	USA
APW Supermarkets, Inc.	153-01 10th Ave	Whitestone	NY	11357	USA
APW Supermarkets, Inc.	133-11 20th Ave	College Point	NY	11356	USA
APW Supermarkets, Inc.	4054 Nesconset Highway	East Setauket	NY	11733	USA
APW Supermarkets, Inc.	1686 Merrick Rd	Merrick	NY	11566	USA
APW Supermarkets, Inc.	4560 Sunrise Hwy	Oakdale	NY	11769	USA
APW Supermarkets, Inc.	336 N. Broadway	Jericho	NY	11753	USA
APW Supermarkets, Inc.	2424 Flatbush Ave.	Brooklyn	NY	11234	USA
APW Supermarkets, Inc.	196-35 Horace Harding Expy	Flushing	NY	11365	USA
APW Supermarkets, Inc.	8121 New Utrecht Ave.	Brooklyn	NY	11214	USA
APW Supermarkets, Inc.	890 Walt Whitman Rd.	Melville	NY	11747	USA
APW Supermarkets, Inc.	2 Westbury Ave	Carle Place	NY	11514	USA
APW Supermarkets, Inc.	1530 Front St	East Meadow	NY	11554	USA
APW Supermarkets, Inc.	83-25 153rd Ave	Howard Beach	NY	11414	USA
APW Supermarkets, Inc.	905 Atlantic Ave.	Baldwin	NY	11510	USA
APW Supermarkets, Inc.	702 Hicksville Rd.	Massapequa	NY	11758	USA
APW Supermarkets, Inc.	2162 Nesconset Hwy	Stony Brook	NY	11790	USA
APW Supermarkets, Inc.	245 Route 25A	Rocky Point	NY	11778	USA
APW Supermarkets, Inc.	259-01 Union Turnpike	Glen Oaks	NY	11004	USA
APW Supermarkets, Inc.	112-15 Beach Channel Dr.	Bell Harbor	NY	11694	USA

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APW Supermarkets, Inc.	40 Great Neck Rd.	Great Neck	NY	11021	USA
APW Supermarkets, Inc.	213-15 26th Ave	Bay Terrace	NY	11360	USA
APW Supermarkets, Inc.	75-55 31st Ave	Jackson Hgts	NY	11372	USA
APW Supermarkets, Inc.	156-01 Cross Bay Blvd.	Howard Beach	NY	11414	USA
APW Supermarkets, Inc.	1-1 Park Plaza	Glen Head	NY	11545	USA
APW Supermarkets, Inc.	35-10 Francis Lewis Blvd.	Bayside	NY	11361	USA
APW Supermarkets, Inc.	85 E Park Ave	Long Beach	NY	11561	USA
APW Supermarkets, Inc.	211 Middle Country Rd.	Selden	NY	11784	USA
APW Supermarkets, Inc.	1050 Willis Ave	Albertson	NY	11507	USA
APW Supermarkets, Inc.	1960 Deer Park Ave	Deer Park	NY	11729	USA
APW Supermarkets, Inc.	6400 Amboy Rd	Staten Island	NY	10309	USA
APW Supermarkets, Inc.	375 Tompkins Ave.	Rosebank	NY	10305	USA
Food Basics, Inc.	498 East 30th Street	Paterson	NJ	07504	USA
Food Basics, Inc.	514 Van Houten Ave	Passaic	NJ	07055	USA
Food Basics, Inc.	465 Getty Ave.	Paterson	NJ	07503	USA
Food Basics, Inc.	2185 Coyle St	Brooklyn	NY	11229	USA
Food Basics, Inc.	937 Lincoln Ave	Glen Rock	NJ	07452	USA
Food Basics, Inc.	414 Main Street	Belleville	NJ	07109	USA
Food Basics, Inc.	8920 Frankford Ave.	Philadelphia	PA	19135	USA
Food Basics, Inc.	1425 Kennedy Blvd	North Bergen	NJ	07047	USA
Food Basics, Inc.	289 Bergen Blvd.	Fairview	NJ	07022	USA
Food Basics, Inc.	15501 Bustleton Ave. #5	Philadelphia	PA	19116	USA
Pathmark Stores, Inc.	321 Stadium Plaza	Jersey City	NJ	07305	USA
Pathmark Stores, Inc.	420 Grand St.	Jersey City	NJ	07302	USA

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Pathmark Stores, Inc.	115 Belmont Ave	Belleville	NJ	07109	USA
Pathmark Stores, Inc.	405 NJ-17	Hackensack	NJ	07601	USA
Pathmark Stores, Inc.	2660 Hylan Blvd.	Staten Island	NY	10306	USA
Pathmark Stores, Inc.	85 Ackerman Ave	Clifton	NJ	07011	USA
Pathmark Stores, Inc.	4100 Park Ave	Weehawken	NJ	07087	USA
Pathmark Stores, Inc.	58 Broadway	Elmwood Park	NJ	07407	USA
Pathmark Stores, Inc.	895 Paulison Ave	Clifton	NJ	07011	USA
Pathmark Stores, Inc.	281-295 Ferry Street	Newark	NJ	07105	USA
Pathmark Stores, Inc.	481 River Road	Edgewater	NJ	07020	USA
Pathmark Stores, Inc.	80 New Bridge Road	Bergenfield	NJ	07621	USA
Pathmark Stores, Inc.	167 Bergen Street	Newark	NJ	07103	USA
Pathmark Stores, Inc.	471-79 Lyons Ave	Irvington	NJ	07111	USA
Pathmark Stores, Inc.	175 Lakeside Blvd.	Landing	NJ	07850	USA
Pathmark Stores, Inc.	407 Valley Street	South Orange	NJ	07079	USA
Pathmark Stores, Inc.	35 Lackawanna Plaza	Montclair	NJ	07042	USA
Pathmark Stores, Inc.	1157 US-46	Parsippany	NJ	07054	USA
Pathmark Stores, Inc.	25 Kinnelon Road	Kinnelon	NJ	07405	USA
Pathmark Stores, Inc.	757 Route 15	Lake Hopatcong	NJ	07849	USA
Pathmark Stores, Inc.	211 Elmora Ave	Elizabeth	NJ	07202	USA
Pathmark Stores, Inc.	195 Rockland Center E. Route 59	Nanuet	NY	10954	USA
Pathmark Stores, Inc.	1757 Central Park Ave	Yonkers	NY	10710	USA
Pathmark Stores, Inc.	130 Midland Ave	Port Chester	NY	10573	USA
Pathmark Stores, Inc.	2540 Central Park Ave	Yonkers	NY	10710	USA
Pathmark Stores, Inc.	10 Triangle Plaza	Ramsey	NJ	07446	USA
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Pathmark Stores, Inc.	242 Lincoln Blvd.	Middlesex	NJ	08846	USA
Pathmark Stores, Inc.	10 South Ave	Garwood	NJ	07027	USA
Pathmark Stores, Inc.	651 North Stiles Street	Linden	NJ	07036	USA
Pathmark Stores, Inc.	95 New Brunswick Ave	Hopelawn	NJ	08861	USA
Pathmark Stores, Inc.	1000 Easton Rd	Wyncote	PA	19095	USA
Pathmark Stores, Inc.	500 Lincoln Highway	Fairless Hills	PA	19030	USA
Pathmark Stores, Inc.	3021 Grays Ferry Ave	Philadelphia	PA	19146	USA
Pathmark Stores, Inc.	561 Route 1	Edison	NJ	08817	USA
Pathmark Stores, Inc.	50 RaceTrack Road	East Brunswick	NJ	08816	USA
Pathmark Stores, Inc.	176-82 W. Chelten Ave	Philadelphia	PA	19144	USA
Pathmark Stores, Inc.	330 Oregon Ave	Philadelphia	PA	19148	USA
Pathmark Stores, Inc.	8700 Frankford Ave	Philadelphia	PA	19136	USA
Pathmark Stores, Inc.	4160 Monument Ave	Philadelphia	PA	19131	USA
Pathmark Stores, Inc.	2900 North Broad St	Philadelphia	PA	19132	USA
Pathmark Stores, Inc.	5005 Edgemont Ave	Brookhaven	PA	19015	USA
Pathmark Stores, Inc.	840 Cottman Ave	Philadelphia	PA	19111	USA
Pathmark Stores, Inc.	420 MacDade Blvd	Folsom	PA	19033	USA
Pathmark Stores, Inc.	42 South 69th Street	Upper Darby	PA	19082	USA
Pathmark Stores, Inc.	140 North MacDade Blvd	Glenolden	PA	19036	USA
Pathmark Stores, Inc.	3020 Highway 35	Hazlet	NJ	07730	USA
Pathmark Stores, Inc.	1930 Highway 88	Brick	NJ	08724	USA
Pathmark Stores, Inc.	1600 St. Georges Ave	Avenel	NJ	07001	USA
Pathmark Stores, Inc.	1043 Route 9	Old Bridge	NJ	08859	USA
Pathmark Stores, Inc.	1256 Indian Head Road	Toms River	NJ	08755	USA

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Pathmark Stores, Inc.	5100 Wellington Ave	Ventnor	NJ	08406	USA
Pathmark Stores, Inc.	3901 Lancaster Pike	Wilmington	DE	19805	USA
Pathmark Stores, Inc.	100 College Square	Newark	DE	19711	USA
Pathmark Stores, Inc.	148 Sunset Blvd.	New Castle	DE	19720	USA
Pathmark Stores, Inc.	101 Wicks Road	Brentwood	NY	11717	USA
Pathmark Stores, Inc.	2060 Sunrise Highway	Bay Shore	NY	11706	USA
Pathmark Stores, Inc.	300 West 145th Street	New York	NY	10039	USA
Pathmark Stores, Inc.	5145 Nesconset Highway	Port Jefferson	NY	11776	USA
Pathmark Stores, Inc.	130 Wheatley Plaza	Greenvale	NY	11548	USA
Pathmark Stores, Inc.	160 East 125th Street	New York	NY	10035	USA
Pathmark Stores, Inc.	410 West 207th Street	New York	NY	10034	USA
Pathmark Stores, Inc.	492 East Atlantic Ave	East Rockaway	NY	11518	USA
Pathmark Stores, Inc.	399 Route 112	Patchogue	NY	11772	USA
Pathmark Stores, Inc.	1251 Deer Park Ave	North Babylon	NY	11703	USA
Pathmark Stores, Inc.	134-40 Springfield Blvd.	Springfield Gardens	NY	11413	USA
Pathmark Stores, Inc.	625 Atlantic Ave	Brooklyn	NY	11217	USA
Pathmark Stores, Inc.	31-06 Farrington Street	Whitestone	NY	11354	USA
Pathmark Stores, Inc.	1764 Grand Ave	Baldwin	NY	11510	USA
Pathmark Stores, Inc.	1245 61st Street	Brooklyn	NY	11219	USA
Pathmark Stores, Inc.	4055 Merrick Road	Seaford	NY	11783	USA
Pathmark Stores, Inc.	92-10 Atlantic Ave	Ozone Park	NY	11417	USA
Pathmark Stores, Inc.	460 Franklin Ave	Franklin Square	NY	11010	USA
Pathmark Stores, Inc.	111-10 Flatlands Ave	Brooklyn	NY	11207	USA
Pathmark Stores, Inc.	1525 Albany Ave	Brooklyn	NY	11210	USA

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2965 Cropsey Ave	Brooklyn	NY	11214	USA
155 Islip Ave	Islip	NY	11751	USA
5801 Sunrise Highway	Sayville	NY	11741	USA
1-37 12th Street	Brooklyn	NY	11215	USA
531 Montauk Highway	West Babylon	NY	11704	USA
800 Montauk Highway	Shirley	NY	11967	USA
2136 Bartow Ave	Bronx	NY	10475	USA
2335 New Hyde Park Road	New Hyde Park	NY	11040	USA
941 Carmans Road	Massapequa	NY	11758	USA
3901 Hempstead Tpke.	Bethpage	NY	11714	USA
961 East 174th Street	Bronx	NY	10460	USA
2150 Middle Country Road	Centereach	NY	11720	USA
683 Old Country Road	Dix Hills	NY	11746	USA
1720 Eastchester Road	Bronx	NY	10461	USA
2730 Arthur Kill Road	Staten Island	NY	10309	USA
100 Greaves Lane	Staten Island	NY	10308	USA
2875 Richmond Ave	Staten Island	NY	10314	USA
1351 Forest Ave	Staten Island	NY	10302	USA
1175 Third Ave	New York	NY	10021	USA
1450 Third Ave	New York	NY	10028	USA
969 Second Ave	New York	NY	10022	USA
2415 Broadway	New York	NY	10024	USA
1331 First Ave	New York	NY	10021	USA
10 Union Square	New York	NY	10003	USA
	155 Islip Ave 5801 Sunrise Highway 1-37 12th Street 531 Montauk Highway 800 Montauk Highway 2136 Bartow Ave 2335 New Hyde Park Road 941 Carmans Road 3901 Hempstead Tpke. 961 East 174th Street 2150 Middle Country Road 683 Old Country Road 1720 Eastchester Road 2730 Arthur Kill Road 100 Greaves Lane 2875 Richmond Ave 1351 Forest Ave 1175 Third Ave 1450 Third Ave 969 Second Ave 2415 Broadway 1331 First Ave	155 Islip Ave Islip 5801 Sunrise Highway Sayville 1-37 12th Street Brooklyn 531 Montauk Highway West Babylon 800 Montauk Highway Shirley 2136 Bartow Ave Bronx 2335 New Hyde Park Road Park 941 Carmans Road Massapequa 3901 Hempstead Tpke. Bethpage 961 East 174th Street Bronx 2150 Middle Country Road Centereach 683 Old Country Road Dix Hills 1720 Eastchester Road Bronx 2730 Arthur Kill Road Staten Island 100 Greaves Lane Staten Island 2875 Richmond Ave Staten Island 1351 Forest Ave Staten Island 1175 Third Ave New York 1450 Third Ave New York 2415 Broadway New York 1331 First Ave New York	155 Islip Ave Islip NY 5801 Sunrise Highway Sayville NY 1-37 12th Street Brooklyn NY 800 Montauk Highway West Babylon NY 2136 Bartow Ave Bronx NY 2335 New Hyde Park Road Park Park NY 941 Carmans Road Massapequa NY 3901 Hempstead Tpke. Bethpage NY 2150 Middle Country Road Centereach NY 2150 Middle Country Road Dix Hills NY 1720 Eastchester Road Bronx NY 2730 Arthur Kill Road Staten Island NY 100 Greaves Lane Staten Island NY 1351 Forest Ave Staten Island NY 1175 Third Ave New York NY 969 Second Ave New York NY 2415 Broadway New York NY 1331 First Ave New York NY	155 Islip Ave         Islip         NY         11751           5801 Sunrise Highway         Sayville         NY         11741           1-37 12th Street         Brooklyn         NY         11215           531 Montauk Highway         West Babylon         NY         11704           800 Montauk Highway         Shirley         NY         11967           2136 Bartow Ave         Bronx         NY         10475           2335 New Hyde Park Road         Park         NY         11040           941 Carmans Road         Massapequa         NY         11758           3901 Hempstead Tpke.         Bethpage         NY         11714           961 East 174th Street         Bronx         NY         10460           2150 Middle Country Road         Centereach         NY         11720           683 Old Country Road         Dix Hills         NY         10461           1720 Eastchester Road         Bronx         NY         10461           2730 Arthur Kill Road         Staten Island         NY         10308           2875 Richmond Ave         Staten Island         NY         10302           1175 Third Ave         New York         NY         10021           1450 Third Ave

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Shopwell, Inc.	452 W 43rd St	New York	NY	10036	USA
Shopwell, Inc.	810 8th Ave	New York	NY	10019	USA
Shopwell, Inc.	1066 3rd Ave	New York	NY	10021	USA
Shopwell, Inc.	316 Greenwich St.	New York	NY	10013	USA
Shopwell, Inc.	401 E 59th Street	New York	NY	10022	USA
Shopwell, Inc.	1175 Third Avenue Suite A	New York	NY	10021	USA
Super Fresh Food Markets, Inc.	1305 West Chester Pike	Haverton	PA	19083	USA
Super Fresh Food Markets, Inc.	180 West Girard Ave	Philadelphia	PA	19123	USA
Super Fresh Food Markets, Inc.	863 E. Baltimore Pike,	Kennett Square	PA	19348	USA
Super Fresh Food Markets, Inc.	800 Bustleton Pike	Richboro	PA	18954	USA
Super Fresh Food Markets, Inc.	250 E Lancaster	Wynnewood	PA	19096	USA
Super Fresh Food Markets, Inc.	1025 Youngsford	Gladwyne	PA	19035	USA
Super Fresh Food Markets, Inc.	1301 W. Skippack Pike	Center Square	PA	19422	USA
Super Fresh Food Markets, Inc.	609 E. Bay Ave	Manahawkin	NJ	08050	USA
Super Fresh Food Markets, Inc.	2400 Delaware Ave.	Wildwood	NJ	08260	USA
Super Fresh Food Markets, Inc.	800 West Ave.	Ocean City	NJ	08226	USA
Super Fresh Food Markets, Inc.	18578 Coastal Highway, Unit 13	Rehoboth Beach	DE	19971	USA
Super Fresh Food Markets, Inc.	2105 Philadelphia Pike	Claymont	DE	19703	USA
Super Fresh Food Markets, Inc.	1812 Marsh Rd. Unit 1	Wilmington	DE	19810	USA
Super Fresh Food Markets, Inc.	2044 New Castle	New Castle	DE	19720	USA
Super Fresh Food Markets, Inc.	401 New London	Newark	DE	19711	USA
Super Fresh Food Markets, Inc.	322 W. Bridge St.	New Hope	PA	18938	USA
Super Fresh Food Markets, Inc.	1851 S. Christopher Columbus Blvd. Unit 3	Philadelphia	PA	19148	USA
Super Fresh Food Markets, Inc.	309 S. 5th St.	Philadelphia	PA	19106	USA

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Super Fresh Food Markets, Inc.	1001 South St.	Philadelphia	PA	19147	USA
Super Fresh Food Markets, Inc.	7162 Ridge Ave	Philadelphia	PA	19128	USA
Super Fresh Food Markets, Inc.	450 W Swedeford Rd	Devon	PA	19333	USA
Super Fresh Food Markets, Inc.	300 S Best Ave	Walnutport	PA	18088	USA
Super Fresh Food Markets, Inc.	643 Conchester Hwy	Boothwyn	PA	19061	USA
Super Fresh Food Markets, Inc.	2101-41 Cottman Avenue	Philadelphia	PA	19149	USA
Super Fresh Food Markets, Inc.	85 Franklin Mills Blvd.	Philadelphia	PA	19154	USA
Super Fresh Food Markets, Inc.	7700 Crittenden St.	Philadelphia	PA	19118	USA
The Great Atlantic & Pacific Tea Company, Inc.	9507 Coastal Hwy	Ocean City	MD	21842	USA
The Great Atlantic & Pacific Tea Company, Inc.	12641 Ocean Gateway	Ocean City	MD	21842	USA
The Great Atlantic & Pacific Tea Company, Inc.	771 Pine St	Bristol	СТ	06011	USA
The Great Atlantic & Pacific Tea Company, Inc.	40 Fenn Road	Newington	СТ	06111	USA
The Great Atlantic & Pacific Tea Company, Inc.	25 Broadway Ave.	Mystic	СТ	06355	USA
The Great Atlantic & Pacific Tea Company, Inc.	117 Boston Post Road	Waterford	СТ	06385	USA
The Great Atlantic & Pacific Tea Company, Inc.	28 Halls Rd.	Old Lyme	СТ	06371	USA
The Great Atlantic & Pacific Tea Company, Inc.	282 Elm St	New Canaan	СТ	06840	USA
The Great Atlantic & Pacific Tea Company, Inc.	1259 Boston Post Road	Riverside	СТ	06878	USA
The Great Atlantic & Pacific Tea Company, Inc.	42 Danbury Rd	Ridgefield	СТ	05877	USA
The Great Atlantic & Pacific Tea Company, Inc.	57 Route 46	Hackettstown	NJ	07840	USA
The Great Atlantic & Pacific Tea Company, Inc.	30 Irvington Av	Westwood	NJ	07675	USA
The Great Atlantic & Pacific Tea Company, Inc.	21 Summit St	Summit	NJ	07901	USA
The Great Atlantic & Pacific Tea Company, Inc.	1205 Richmond Ave.	Pt. Pleasant Beach	NJ	08742	USA
The Great Atlantic & Pacific Tea Company, Inc.	45 Pearl St	Metuchen	NJ	08840	USA
The Great Atlantic & Pacific Tea Company, Inc.	1069 Ringwood Ave Suite 108	Haskell	NJ	07420	USA

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		T	1	1	1
The Great Atlantic & Pacific Tea Company, Inc.	1103 Rte 46	Ledgewood	NJ	07852	USA
The Great Atlantic & Pacific Tea Company, Inc.	534 Bergen Blvd	Palisades Park	NJ	07024	USA
The Great Atlantic & Pacific Tea Company, Inc.	1643 Route 82	Lagrangeville	NY	12540	USA
The Great Atlantic & Pacific Tea Company, Inc.	13 N. Ave	Pleasant Valley	NY	12569	USA
The Great Atlantic & Pacific Tea Company, Inc.	3105 E. Main St.	Mohegan Lake	NY	10547	USA
The Great Atlantic & Pacific Tea Company, Inc.	3101 Route 22	Patterson	NY	12563	USA
The Great Atlantic & Pacific Tea Company, Inc.	805 Mamaroneck Ave.	Mamaroneck	NY	10543	USA
The Great Atlantic & Pacific Tea Company, Inc.	1366 E. Main St	Shrub Oak	NY	10588	USA
The Great Atlantic & Pacific Tea Company, Inc.	3 Village Center	Mahopac	NY	10541	USA
The Great Atlantic & Pacific Tea Company, Inc.	829 Route 82	Hopewell Junction	NY	12533	USA
The Great Atlantic & Pacific Tea Company, Inc.	1223 Nepperhan Ave.	Yonkers	NY	10703	USA
The Great Atlantic & Pacific Tea Company, Inc.	660 Mclean Ave.	Yonkers	NY	10704	USA
The Great Atlantic & Pacific Tea Company, Inc.	668 Central Ave	Scarsdale	NY	10583	USA
The Great Atlantic & Pacific Tea Company, Inc.	20 Welcher Ave.	Peekskill	NY	10566	USA
The Great Atlantic & Pacific Tea Company, Inc.	132 Bedford Rd	Katonah	NY	10536	USA
The Great Atlantic & Pacific Tea Company, Inc.	100 Triangle Center	Yorktown	NY	10598	USA
The Great Atlantic & Pacific Tea Company, Inc.	Rt. 22 & Rt. 138	Goldens Brdg	NY	10526	USA
The Great Atlantic & Pacific Tea Company, Inc.	230 Saw Mill Rd.	Millwood	NY	10546	USA
The Great Atlantic & Pacific Tea Company, Inc.	195 N. Bedford Rd.	Mount Kisco	NY	10549	USA
The Great Atlantic & Pacific Tea Company, Inc.	75 Mayhill St	Saddle Brook	NJ	07663	USA
The Great Atlantic & Pacific Tea Company, Inc.	1260 Springfield Ave	New Providence	NJ	07974	USA
The Great Atlantic & Pacific Tea Company, Inc.	403 King George Road	Basking Ridge	NJ	07920	USA
The Great Atlantic & Pacific Tea Company, Inc.	315 Pascack Rd	Township of Washington	NJ	07676	USA
The Great Atlantic & Pacific Tea Company, Inc.	216 Old Tappan Rd	Old Tappan	NJ	07675	USA

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The Great Atlantic & Pacific Tea	152 Doute 04	Dloimate	NI	07925	TICA
Company, Inc.	152 Route 94	Blairstown	NJ	07825	USA
The Great Atlantic & Pacific Tea Company, Inc.	2160 Lemoine Ave	Fort Lee	NJ	07024	USA
The Great Atlantic & Pacific Tea Company, Inc.	1185 Amboy Ave	Edison	NJ	08817	USA
The Great Atlantic & Pacific Tea Company, Inc.	23 Quaker Ridge	New Rochelle	NY	10804	USA
The Great Atlantic & Pacific Tea Company, Inc.	325 State Highway 35	Matawan	NJ	07721	USA
The Great Atlantic & Pacific Tea Company, Inc.	614 Clinton Street	Hoboken	NJ	07030	USA
The Great Atlantic & Pacific Tea Company, Inc.	550 Myrtle Ave	Boonton	NJ	07005	USA
The Great Atlantic & Pacific Tea Company, Inc.	425 Anderson Av	Fairview	NJ	07022	USA
The Great Atlantic & Pacific Tea Company, Inc.	137 Lake St	Midland Park	NJ	07432	USA
The Great Atlantic & Pacific Tea Company, Inc.	530 Rt 515 Unit 1	Vernon	NJ	07462	USA
The Great Atlantic & Pacific Tea Company, Inc.	990 Shrewsbury Ave	Tinton Falls	NJ	07724	USA
The Great Atlantic & Pacific Tea Company, Inc.	63 Wanaque Ave	Pomton Lakes	NJ	07442	USA
The Great Atlantic & Pacific Tea Company, Inc.	45 Demercurio Dr.	Allendale	NJ	07401	USA
The Great Atlantic & Pacific Tea Company, Inc.	5734 Berkshire Valley Rd	Jefferson	NJ	07438	USA
The Great Atlantic & Pacific Tea Company, Inc.	125 Main Street	Denville	NJ	07834	USA
The Great Atlantic & Pacific Tea Company, Inc.	907 Oak Tree Road	S. Plainfield	NJ	07080	USA
The Great Atlantic & Pacific Tea Company, Inc.	2101 Route 35	Holmdel	NJ	07733	USA
The Great Atlantic & Pacific Tea Company, Inc.	520 Chestnut Ridge Rd	Woodcliff Lake	NJ	07677	USA
The Great Atlantic & Pacific Tea Company, Inc.	199 Kinderkamack Rd.	Park Ridge	NJ	07656	USA
The Great Atlantic & Pacific Tea Company, Inc.	560 Valley Road	Wayne	NJ	07470	USA
The Great Atlantic & Pacific Tea Company, Inc.	117 Franklin Tpk.	Mahwah	NJ	07430	USA
The Great Atlantic & Pacific Tea Company, Inc.	455 Rt 23 North	Sussex	NJ	07461	USA
The Great Atlantic & Pacific Tea Company, Inc.	1938 Union Valley Rd.	West Milford	NJ	07421	USA
The Great Atlantic & Pacific Tea Company, Inc.	148 Center Grove Rd	Randolph	NJ	07869	USA

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The Great Atlantic & Pacific Tea Company, Inc.	396 Demarest Ave	Closter	NJ	07624	USA
The Great Atlantic & Pacific Tea Company, Inc.	1730 Rt 46 West	Woodland Park	NJ	07424	USA
The Great Atlantic & Pacific Tea Company, Inc.	261 S Ridge St	Rye Brook	NY	10573	USA
The Great Atlantic & Pacific Tea Company, Inc.	160 W Putnam Av	Greenwich	СТ	06830	USA
The Great Atlantic & Pacific Tea Company, Inc.	355 Halstead Ave.	Harrison	NY	10528	USA
The Great Atlantic & Pacific Tea Company, Inc.	1261 East Putnam Ave.	Riverside	СТ	06878	USA
The Great Atlantic & Pacific Tea Company, Inc.	19 Belleville Ave.	Bloomfield	NJ	07003	USA
The Great Atlantic & Pacific Tea Company, Inc.	55 Riverwalk Dr.	West New York	NJ	07093	USA
The Great Atlantic & Pacific Tea Company, Inc.	5661 Riverdale Ave.	Bronx	NY	10471	USA
The Great Atlantic & Pacific Tea Company, Inc.	1886 Pleasantville Rd.	Briarcliff Manor	NY	10510	USA
The Great Atlantic & Pacific Tea Company, Inc.	777 White Plains Rd.	Scarsdale	NY	10583	USA
The Great Atlantic & Pacific Tea Company, Inc.	12-14 Cedar St	Bronxville	NY	10708	USA
The Great Atlantic & Pacific Tea Company, Inc.	87 Main Street	Hastings	NY	10706	USA
The Great Atlantic & Pacific Tea Company, Inc.	422 Old Post Rd.	Bedford	NY	10506	USA
The Great Atlantic & Pacific Tea Company, Inc.	1201 High Ridge Rd.	Stamford	СТ	06905	USA
The Great Atlantic & Pacific Tea Company, Inc.	2005 Albany Post Rd.	Croton-on- Hudson	NY	10520	USA
The Great Atlantic & Pacific Tea Company, Inc.	103 Knollwood Rd.	Greenburgh	NY	10607	USA
The Great Atlantic & Pacific Tea Company, Inc.	610 Columbus Ave	Thornwood	NY	10594	USA
The Great Atlantic & Pacific Tea Company, Inc.	14 Lake Ridge Plaza	Valley Cottage	NY	10989	USA
The Great Atlantic & Pacific Tea Company, Inc.	117 Washington Valley Rd	Warren	NJ	07059	USA
The Great Atlantic & Pacific Tea Company, Inc.	64 Brick Plaza	Bricktown	NJ	08723	USA
The Great Atlantic & Pacific Tea Company, Inc.	431 County Rd. Route 513	Califon	NJ	07830	USA
The Great Atlantic & Pacific Tea Company, Inc.	459 Rt. 31 South	Washington	NJ	07882	USA
The Great Atlantic & Pacific Tea Company, Inc.	3500 Rt. 9	Old Bridge	NJ	08857	USA

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The Great Atlantic & Pacific Tea Company, Inc.	507 Prospect Ave.	Little Silver	NJ	07739	USA
The Great Atlantic & Pacific Tea Company, Inc.	1060 Raritan Road	Clark	NJ	07066	USA
The Great Atlantic & Pacific Tea Company, Inc.	510 Valley Rd	Montclair	NJ	07043	USA
The Great Atlantic & Pacific Tea Company, Inc.	80 Market Street	Kenilworth	NJ	07033	USA
The Great Atlantic & Pacific Tea Company, Inc.	510 Milltown Rd	North Brunswick	NJ	08902	USA
The Great Atlantic & Pacific Tea Company, Inc.	105 South Ave	Fanwood	NJ	07023	USA
The Great Atlantic & Pacific Tea Company, Inc.	5 Ortley Plaza	Ortley Beach	NJ	08751	USA
The Great Atlantic & Pacific Tea Company, Inc.	1002 Rt. 36	Navesink	NJ	07716	USA
The Great Atlantic & Pacific Tea Company, Inc.	2007 Route 35	Wall Township	NJ	07719	USA
The Great Atlantic & Pacific Tea Company, Inc.	525 E. Route 46	Belvidere	NJ	07823	USA
The Great Atlantic & Pacific Tea Company, Inc.	49 Old Route 22	Clinton	NJ	08809	USA
The Great Atlantic & Pacific Tea Company, Inc.	7 Naughbright Rd.	Mt. Olive	NJ	07840	USA
The Great Atlantic & Pacific Tea Company, Inc.	460 County Line Rd./Route 520	Marlboro	NJ	07746	USA
The Old Wine Emporium of Westport, Inc.	2400 Berlin Turnpike	Newington	СТ	06111	USA
Tradewell Foods of Connecticut, Inc.	280 Elm St.	New Canaan	СТ	06840	USA
Waldbaum, Inc.	125 18th Street	Jersey City	NJ	07310	USA

#### Location of Debtors' Assets, Books, and Records

Pursuant to Local Rule 1007-2(a)(10), the following lists the locations of the Debtors' substantial assets, the location of their books and records, and the nature, location, and value of any assets held by the Debtors outside the territorial limits of the United States.

#### **Location of Debtors' Substantial Assets**

The Debtors have assets of more than \$1.5 billion, as provided in Schedule 4, with substantial assets in Connecticut, Delaware, Maryland, New Jersey, New York, and Pennsylvania.

#### **Books and Records**

The Debtors' books and records are located at Two Paragon Drive, Montvale, New Jersey 07645.

#### **Debtors' Assets Outside the United States**

The Debtors do not have significant assets located outside of the territorial limits of the United States.

#### Litigation

Pursuant to Local Rule 1007-2(a)(11), to the best of the Debtors' knowledge, belief, and understanding, there are no actions or proceedings pending or threatened against the Debtors or their property, as of the Commencement Date, where a judgment against the Debtors or a seizure of their property may be imminent.

### **Senior Management**

Pursuant to Local Rule 1007-2(a)(12), the following provides the names of the individuals who comprise the Debtors' existing senior management, a description of their tenure with the Debtors, and a brief summary of their relevant responsibilities and experience.

Name & Position	Responsibilities & Experience
Paul Hertz	Mr. Hertz has served as the President and Chief Executive Officer of Montvale-Para Holdings, Inc. ("Montvale") and The Great
President & Chief Executive Officer	Atlantic & Pacific Tea Company, Inc. ("A&P") since March 2014. Prior to assuming those roles, he served as an Executive Vice
	President and as the Chief Operating Officer of A&P, where he was responsible for overseeing all of the Debtors' store and back-office operations. Prior to his tenure at A&P, Mr. Hertz served as an Executive Vice President of Retail Stores of Office Max from 2007 to 2010 and Senior Vice President of Stores at Wild Oats from 2006 to 2007. Mr. Hertz has over 25 years of experience in the
Christopher McGarry	supermarket retailing industry.  Mr. McGarry was appointed as Chief Restructuring Officer on July
Chief Restructuring Officer	19, 2015. Prior to that appointment, he served as an Executive Vice President and as the Chief Administrative Officer of Montvale and A&P since March 2014. Mr. McGarry manages the Debtors' day-to-day business operations and regularly reports to Mr. Hertz. Prior to assuming his current roles, Mr. McGarry served as a Senior Vice President and as the General Counsel of A&P. Prior to his tenure at A&P, Mr. McGarry served as the General Counsel of Exel, Inc. and as Assistant General Counsel and Head of Real Estate of the Grand Union Company. Mr. McGarry has over 20 years of relevant industry experience.

Name & Position	Responsibilities & Experience
Tim Carnahan  Senior Vice President, Chief Financial Officer & Treasurer (Montvale & A&P)  President (all other Debtors)	Mr. Carnahan has served as a Senior Vice President and as the Chief Financial Officer and Treasurer of Montvale and A&P since August 2014. In these capacities, he manages the Debtors' financial risk and is responsible for financial planning and recordkeeping. His duties also include overseeing the Debtors' centralized cash management system and managing personnel in the Debtors' finance department. In addition, Mr. Carnahan serves as the President of each of the other Debtors. Mr. Carnahan has over 30 years of grocery and related industry experience and has held management positions at Big V/ShopRite Supermarkets, The Grant Union Company, Office Depot, and Kroger.
Nirup Krishnamurthy  Executive Vice President  & Chief Strategy Officer	Mr. Krishnamurthy has served as an Executive Vice President and as the Chief Strategy Office of Montvale and A&P since March 2014. In these capacities, he assists Mr. Hertz and Mr. McGarry with the development, communication, and execution of the Debtors' strategic initiatives. Prior to assuming these roles, Mr. Krishnamurthy served as a Senior Vice President and as the Chief Information Officer of A&P from September 2011 to March 2014. Mr. Krishnamurthy has over 20 years of experience in the technology industry, including extensive background in driving large-scale business optimization and transformation efforts. Prior to his tenure at A&P, Mr. Krishnamurthy served as the Chief Information Officer of United Airlines and as the Chief Technology Officer at Northern Trust Bank.
Eric Kanterman  Executive Vice President & Chief Merchandising Officer	Mr. Kanterman has served as an Executive Vice President and as the Chief Merchandising Officer of Montvale and A&P since December 2014. He oversees the sales and merchandising operations of the Debtors' retail supermarket stores. Prior to assuming these roles, Mr. Kanterman held several management positions at A&P, including Regional Sales Manager, Vice President of Sales and Merchandising, Senior Vice President of Operations, and Chief Operating Officer. Mr. Kanterman has nearly 30 years of experience in the supermarket retailing industry.

Name & Position	Responsibilities & Experience
Brian Fitzpatrick  Executive Vice President & Chief Operating Officer	Mr. Fitzpatrick has served as an Executive Vice President and as the Chief Operating Officer of Montvale and A&P since December 2014. He oversees the ongoing business operations of the Debtors' businesses. Prior to assuming these roles, Mr. Fitzpatrick held several management positions at A&P, including Senior Vice President of Operations, Vice President of Labor/Operational Effectiveness, Director of Retail Support, and Director of Labor Productivity. Mr. Fitzpatrick has over 35 years
Richard Angelillo Vice President & Chief Information Officer	of operations experience in the supermarket retailing industry.  Mr. Angelillo has served as a Vice President and as the Chief Information Officer of Montvale and A&P since December 2014.  Mr. Angelillo is responsible for overseeing the Debtors' information technology systems. Prior to assuming these roles, Mr. Angelillo held several management positions at A&P, including Vice President of Application Integration/Information Systems Management, Vice President of Data Management, and Director of Project Management.
Matthew Bennett Vice President, General Counsel & Secretary	Mr. Bennett has served as a Vice President and as the General Counsel and Secretary of Montvale and A&P since December 2014. In these capacities, he serves as the chief attorney of the Debtors' legal department, manages the Debtors' records, and acts as a liaison between senior management and the Debtors' boards of directors/managers. Prior to assuming these roles, Mr. Bennett served as the Vice President of Legal Services and as Senior Counsel.
Joan Baker  Treasurer (all Debtors other than Montvale and A&P)	Ms. Baker has served as the Treasurer for each of the Debtors other than Montvale and A&P since August 2014. In this capacity, she is responsible for overseeing and managing the financial records and treasury departments of the applicable Debtors. Ms. Baker also assists Mr. Carnahan with the management of the Debtors' centralized cash management system.

#### **Payroll**

Pursuant to Local Rule 1007-2(b)(1)-(2)(A) and (C), the following provides the estimated amount of weekly payroll to the Debtors' employees (not including officers, directors, and stockholders) and the estimated amount to be paid to officers, stockholders, directors, and financial and business consultants retained by the Debtors for the 30-day period following the filing of the chapter 11 petitions.

Payments to Employees (Not Including Officers, Directors, and Stockholders)	\$53,900,000.00
Payments to Officers, Stockholders, and Directors	\$410,000.00
Payments to Financial and Business Consultants	\$1,335,000.00

### Cash Receipts and Disbursements, Net Cash Gain or Loss, Unpaid Obligations and Receivables

Pursuant to Local Rule 1007-2(b)(3), the following provides, for the 30-day period following the filing of the chapter 11 petition, the estimated cash receipts and disbursements, net cash gain or loss, and obligations and receivables expected to accrue that remain unpaid, other than professional fees.

Cash Receipts	\$398,000,000.00
Cash Disbursements	\$405,400,000.00
Net Cash Loss	Not applicable
Unpaid Obligations	\$130,000,000.00
<b>Uncollected Receivables</b>	\$76,600,000.00